

# How to boost your performance on VRBO

Are you connected to VRBO and looking to boost your bookings? We've gathered some valuable stats and tips to help you succeed.

### Let's start with some numbers

When looking at a property, travellers spend at least

of that time looking at the photos. VRBO recommends at least 30 photos.

Set up availability and prices for at least

in advance.

Add at least

amenities for higher visibility.

## **VRBO's Top 15 used amenities**





**Beachfront** (location type)



House (property type)



Oceanfront (location type)



Pets allowed (House rules)



Private pool



Waterfront (location type)



Hot tub



4+ stars



**Beach** 



Kitchen (essentials)



Free cancellation (essentials)



Air conditioning (essentials)



Internet/Wifi (essentials)



**Outdoor space** 





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### **Super Feature**

VRBO has a **fixed set of cancellation policies**. However, **when you're connected through Rentals United**, you can use **your own cancellation policy** on VRBO. **Only a few channel managers** have the option to sync a customized cancellation policy to VRBO and **we're one of them!** 

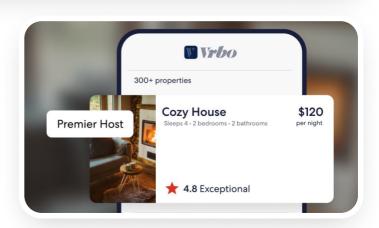
Use it to make it softer rather than stricter which is more attractive for guests and leads to more bookings,

Vrbo Cancellation Policy If you wish to change the cancellation policy you are sending to Vrbo, you can select a new one here. It will only affect Vrbo and it will apply to all your properties.	
$\circ$	Use one of Vrbo pre-defined cancellation policies for all properties
$\circ$	Use your own cancellation policies for all properties.
0	Use property specific cancellation policy.  Cancellation policy will be sent to Vrbo as it is specified in Rentals United for a given property.

### **Vrbo's Premier Host Program**

With Vrbo's Premier Host program, you unlock exclusive benefits that increase your property's visibility and build trust with valuable travelers.

Meet the **requirements** and automatically **enjoy** the benefits of the program.



### Minimum requirements

5+

3+

4.4

95%

1%

**bookings** or 60 **booked** nights

guest reviews across your account

or higher guest review score

or higher accepted booking rate

or lower partner-initiated cancellation rate

Want to earn more from your connected channels?

**LET'S TALK!**