

Non-Refundable Option

Secure your revenue with Non-refundable discounts from Airbnb



A non-refundable discount allows you to list your properties at two different price points (standard rate or a 10% lower non-refundable rate).



Guests are **4X less likely to cancel** with non-refundable bookings

Offering a non-refundable discount increases **property views by 31%**

Activate Now

€ 120 night

CHECK-IN 2/3/2025	CHECKOUT 2/4/2025
GUESTS 1 guest	

RATES

Non-refundable · € 60 total

Refundable · € 120 total

Free cancellation before Feb 2. After that, the reservation is non-refundable.

Reserve

You won't be charged yet

Benefits

For property managers: The lower pricing might help listings attract more guests. That way, you are protected from cancellations and the payout is guaranteed.

For guests: They have the option to choose either a listing's standard rate and cancellation policy, or a 10% lower rate that is immediately locked in and non-refundable.

Tips

Consider adding the non-refundable pricing tool as lower prices shown on search results might help increase bookings, and the opportunity to trade off price and flexibility is more attractive to guests.

Learn how to set up non-refundable rates [here](#).

In the *case of a cancellation* you have a chance to make the listing *available again*, have it *rebooked* and *earn 200%* on listing.