

Multi-rates

Maximize Your Revenue with Multi-Rates & Multi-Rooms!



More choices mean more bookings and higher earnings.
 Don't leave money on the table - activate multi-rates and multi-room options.

Properties with multiple rates earned

3x 
more revenue



Why customers love multi rate plans in Rentals United

“ We're using multi-rate plans through Rentals United and we're really happy with how it's working. **It's a great way to secure more bookings and offer flexibility to guests.** The setup was simple, everything syncs perfectly, and we don't even need to log into the Booking.com Extranet anymore. ”

Main locations: Spain, Greece, Portugal, Cyprus, Croatia, Turkey

Connected Properties: 1.709

<https://www.solmarvillas.com/>

Are you making the most of your property's potential?

Looking at these listings, it's clear that guests love flexibility! When they can choose between free cancellation or non-refundable rates, postpone payment, or even add breakfast, they feel more in control of their booking decision.

Accommodation Type	Number of guests	Today's price	Your choices
Standard Triple Studio Only 1 left on our site 1 double bed and 1 sofa bed Free cot available on request 40 m ² Private kitchenette Private bathroom Flat-screen TV Free WiFi Washing machine Toilet Sofa Bath or shower Hardwood or parquet floors Towels	2	€ 82 € 74 Includes taxes and charges 10% off Genius	Non-refundable Pay online 10% Genius discount applied to the price before taxes and charges
Deluxe Apartment Only 2 left on our site 1 double bed and 1 sofa bed Free cot available on request	2	€ 94 € 81 Includes taxes and charges 10% off Genius	Free cancellation before 14 September 2025 Pay nothing until 12 September 2025 10% Genius discount applied to the price before taxes and charges



Discover How Effortlessly You Can Configure Multi-Rates and Multi-Rooms in Rentals United

[Set Up Multirates](#)

Attract guests looking for extended stays!

Weekly or Monthly Rate Plan:

Stand out to families, remote workers, or domestic vacationers looking to stay longer.

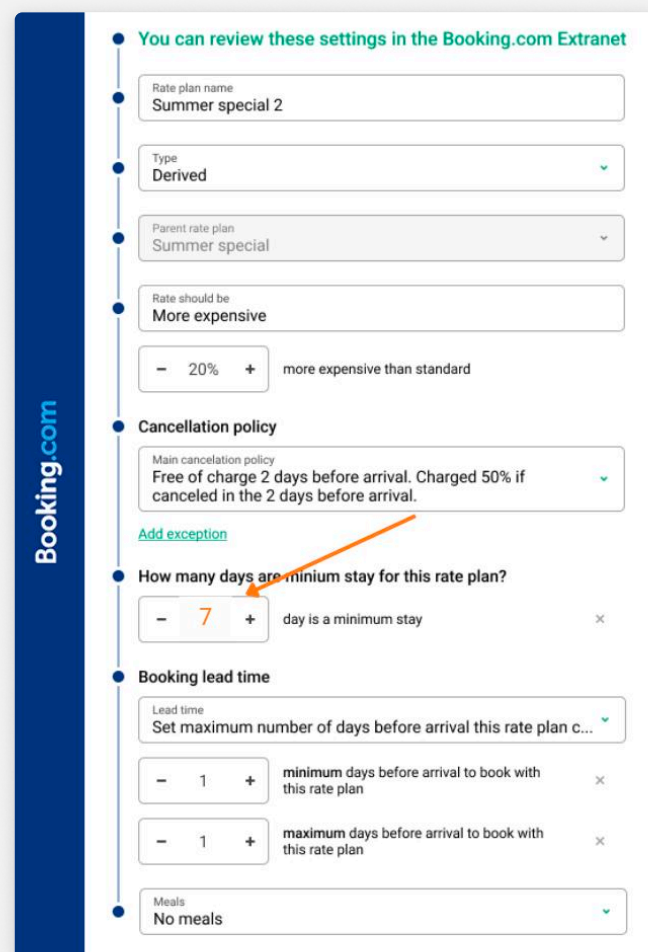
Weekly and/or monthly rate plans generated a

20% 
revenue boost
over a single listing

Competitive edge

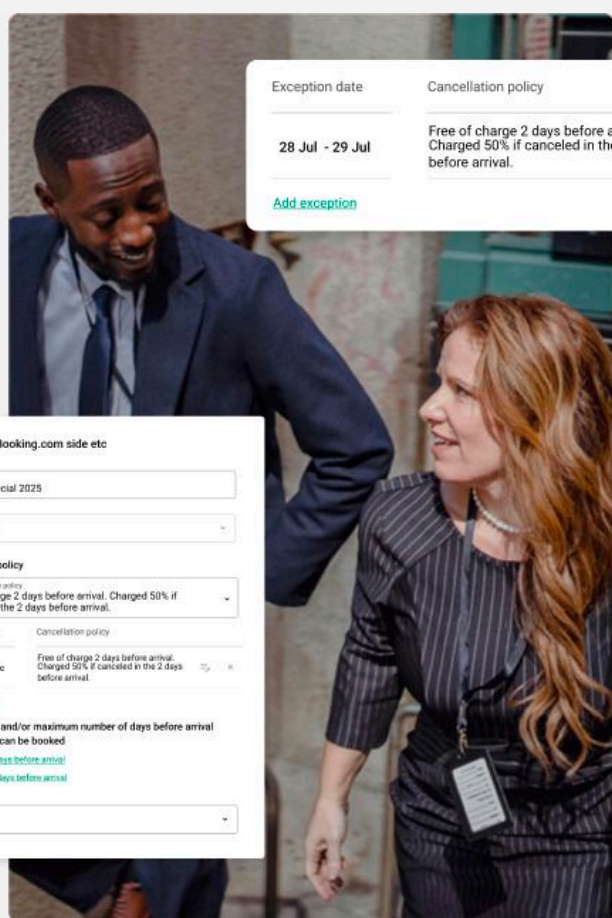
Offering a discount sets you apart from other accommodations.

Our data shows that since the beginning of 2020, the average length of stay has been going up.



You can review these settings in the Booking.com Extranet

- Rate plan name: Summer special 2
- Type: Derived
- Parent rate plan: Summer special
- Rate should be: More expensive
 - 20% + more expensive than standard
- Cancellation policy:
 - Main cancellation policy: Free of charge 2 days before arrival. Charged 50% if canceled in the 2 days before arrival.
 - [Add exception](#)
- How many days are minimum stay for this rate plan?
 - 7 + day is a minimum stay
- Booking lead time:
 - Lead time: Set maximum number of days before arrival this rate plan c...
 - 1 + minimum days before arrival to book with this rate plan
 - 1 + maximum days before arrival to book with this rate plan
- Meals: No meals



Start earning on cancellations!

Non-refundable rates:

converting cancellations into earnings.
Triple your earnings with Multiple Rate Plans.

Properties with Multiple Rates Achieve

3x 
Revenue Growth

Guaranteed Income

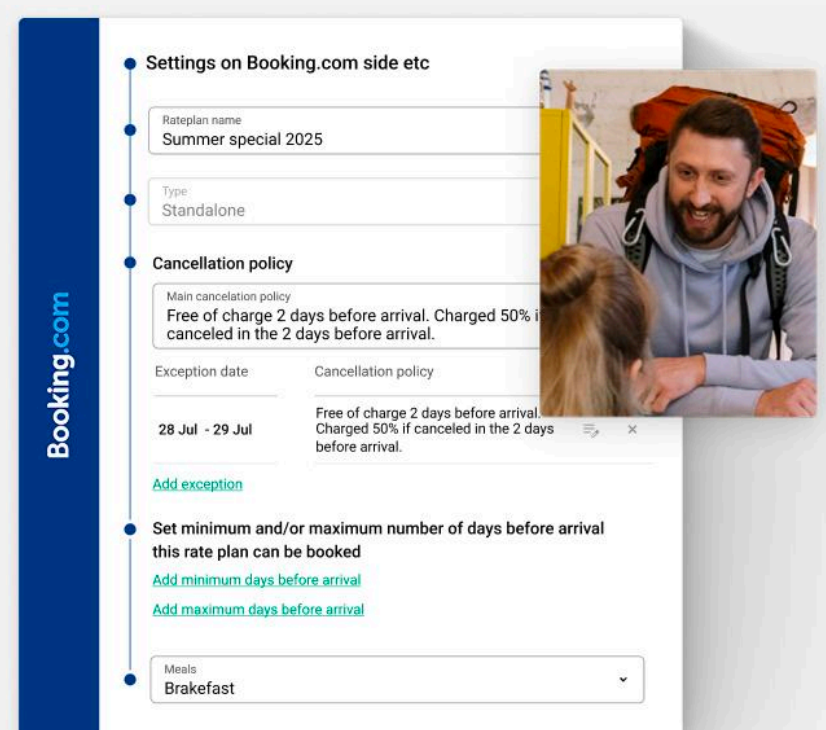
Guests commit to paying the full amount, even if they cancel.

Reduced Cancellations

By requiring full payment upfront, guests are less likely to cancel.

Customize to Match Guest Preferences

By offering multiple rates, you cater to different guest preferences - some may want the cheapest option, while others prioritize flexibility. This means higher chances of conversion and fewer missed bookings!



Settings on Booking.com side etc

- Rateplan name: Summer special 2025
- Type: Standalone
- Cancellation policy:
 - Main cancellation policy: Free of charge 2 days before arrival. Charged 50% if canceled in the 2 days before arrival.
 - [Add exception](#)
- Exception date: 28 Jul - 29 Jul
 - Cancellation policy: Free of charge 2 days before arrival. Charged 50% if canceled in the 2 days before arrival.
 - [Add exception](#)
- Set minimum and/or maximum number of days before arrival this rate plan can be booked
 - [Add minimum days before arrival](#)
 - [Add maximum days before arrival](#)
- Meals: Breakfast

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