

How to boost your performance on Airbnb

Are you connected to Airbnb and looking to boost your bookings? We've gathered some **valuable stats and tips** to help you succeed.

Let's start with some numbers

Enabling the **new listing promotion** reduces the time by

20%

for property managers to receive first booking

Listings with an average of 80% 5-star reviews received

65%

of total bookings on Airbnb globally in the last year

Conversion improves by more than

9%

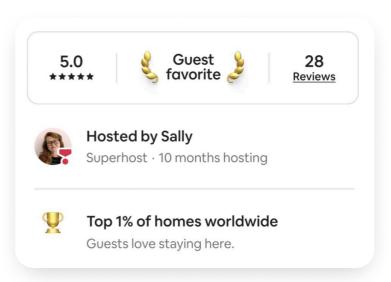
when using more **flexible** cancellation policies

Airbnb's Guest Favorite Badge

Guest Favorites - a collection of the **2 million most-loved homes** on Airbnb show a Guest Favorite badge.

Every day, eligible homes are evaluated based on the ratings, reviews, and data from millions of guests traveling daily, to determine which **homes are the most loved by guests.**

The Guest Favorite Badge is on a listing level, not an account level such as Superhost, and is therefore easier to achieve. Read more here



Leverage Rentals United tools to impact



Earn High Ratings

Guest Favorites have at least 5 reviews over 2 years, excellent ratings (above 4.7 stars) and receive high marks for ease of check-in, cleanliness, listing accuracy, property manager communication, location and value.



Boost Guest Reviews

Streamline guest communication with <u>automated messages</u> at key moments and leverage <u>autoreviews</u> to enhance feedback and boost guest reviews.



Ensure Unmatched Reliability

Have a superb record of reliability, with <u>host cancellations</u> and quality-related customer service issues of 1% on average.



How to boost your performance on Airbnb



Super Feature

Do you not only want to add a **flexible cancellation policy**? Through the Rentals United platform, you can also simultaneously <u>add a non-refundable</u> option to your guests.

0	Non-refundable rate discount Offer guest a discount for booking without the right to refund				
For account: 1					
	Guests who place non-refundable bookings receive	_	10	+	% discount
On	Once you set the discount and click "Save", a non-refundable rate will be created in Airbnb for all listings that you currently have connected with Full Sync.				

New listing promo - get your first booking faster

Approximately 50% of all listings that received a first booking on Airbnb in the second half of 2023 had a New Listing Promotion applied. Find out more here.

How your discount is highlighted



New line item on you price breakdown

A message on your listing

page that highlights the



A spot in the emails Booking sends to guests



A message on your listing page that highlights the deal you're offering Learn More About Other Discounts:

- Early Bird
- Last Minute
- LoS Discounts + Monthly Discounts

Enhance your listing

deal you're offering



Taking great photos of your listing



Attractive description



Eyecatching cover



Accurate list of amenities



Use key words in property name



Al photos tour, manageable directly on Airbnb



In Rentals United, once your properties are uploaded, they are submitted to a **full quality check** to provide you with a list of improvements. **Our experts are always ready to support you**.