How to boost your performance on Booking.com

Are you connected to Booking.com and looking to boost your bookings? We've gathered some valuable stats and tips to help you succeed.

Let's start with some numbers

of the travellers use filters. Make sure to add amenities to your properties. The right amenities will attract the right travellers when using

Al trip planner

100% property score can lead to 18% more bookings. Check your property score in the Booking.com extranet.

of the travellers use photos as primary filter for their choice. Upload highquality photos.

of all reservations on Booking.com are made by families. Make sure to set up your listing in Rentals United as child-friendly to

attract more family travelers



Get a 5 out of 5 quality score. To achieve this:

- 1. Make sure all facilities and amenities are listed correctly per room
- 2. Configure room size and capacity
- 3. Describe property as accurate as possible

Opportunities for improving your visibility

Join the Booking.com partner programs and expect a boost in bookings. Check if you're eligible in Boost Performance in the Booking.com extranet.

Super feature: Save time and set up Promotions in your Rentals United account in the Promotions tab.

Genius

genius

Preferred Programme



On average, preferred partners get ~65% more page views and ~35% more bookings overall.

Promotions



An endorsement for our top performing, eligible properties.

of time with competitive prices.

Boost sales for a specific period

Choose from different deal types, depending on your goals and market trends.

Consider adding Mobile Rates to get a special badge that boosts your visibility

Highlight your property with a Genius logo on the Genius search results.

Geniuses are high-value guests who make around 30% of all our bookings.

How to boost your performance on Booking.com

Use Payments by Booking.com to protect yourself from fraud and chargeback and increase net bookings.



Here's how to see if **your property is active** or eligible for Payments by Booking.com:

- 1. Log in to the Extranet and click Finance.
- **2.** If the **Getting paid option** appears in the drop-down menu, you're already active on Payments by Booking.com. **Click on it** to learn more.
- **3.** If you see the **Payments by Booking.com option**, you're eligible for the service, but it isn't active yet. To activate it, **select the option and click Yes**, **sign me up now** at the bottom of the page.

Offer at least two rate plans

This strategy can lead to more bookings, less cancellations and more revenue.

New rate plans can be directly created in Rentals United platform. Check how to do it here



Flexible

Let guests **cancel for free** and they'll **boost your bookings** and revenue



Non-refundable

Reduce cancellations by **attracting guests** who are sure of their dates.



Mobile Rates

Capture over **50% of bookings** made through **mobile devices**, letting guests book how they prefer.

Want to know more and set up a call?

JUST REPLY TO THIS EMAIL