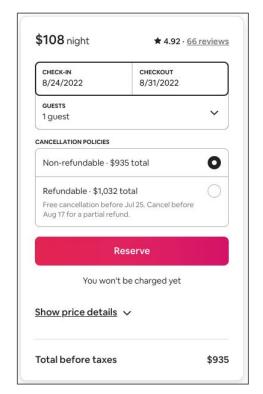
Non-refundable Option

A non-refundable option is a discount you can offer on top of other discounts and cancellation policies that gives you greater protection against cancellations.

- 10% off the base price
- Your discounted rate appears in search
- At checkout, guests either select your standard rate subject to your cancellation policy – or the discounted, non-refundable rate
- You're paid even if the guest cancels after booking, except in certain situations.*
- A reservation would be eligible if the check-out date is within 60 days
- The discount is applicable if the reservation is not booked with a pre-approval or special offer





*Starting October 1, 2025, guests will have 24 hours to cancel the non-refundable option for a full refund, so long as they book at least 7 days before check-in. Your cancellation policy may also be overridden in certain situations. Find out more.

Why Choose to Offer a Non-Refundable Discount



Committed Payment

You're paid even if the guest cancels after booking, except in certain situations.*



Attract Serious Bookers

Guests who choose this policy are typically highly committed.**



Increased Protection Against Cancellations

It can offer peace of mind, with only approximately 3% of guests globally canceling in 2024.**

*Starting October 1, 2025, guests will have 24 hours to cancel the non-refundable option for a full refund, so long as they book at least 7 days before check-in. Your cancellation policy may also be overridden in certain situations. Find out more.



In 2024, the **guest cancellation rate** for global bookings made with a non-refundable discount was **four times lower** than the average guest cancellation rate across all other reservations.*



The non-refundable option offers greater protection and peace of mind, with average guest cancellations (3%) among the lowest across global bookings in 2024.*



*According to internal Airbnb data collected across all homes reservations globally for stays between Jan 1st, 2024 and January 1st, 2025. Starting October 1, 2025, guests will have 24 hours to cancel the non-refundable option for a full refund, so long as they book at least 7 days before check-in.

In 2024, approximately
20% of all active home listings
globally offered a non-refundable
discount.*



*According to internal Airbnb data collected between Jan 1st, 2024 and January 1st, 2025 across all listings globally. Starting October 1, 2025, guests will have 24 hours to cancel the non-refundable option for a full refund, so long as they book at least 7 days before check-in.

On average, global listings that offered a non-refundable discount had 31% more unique views in 2024 than those that didn't.*

