

# Non-refundable Option

A non-refundable option is a discount you can offer on top of other discounts and cancellation policies that gives you greater protection against cancellations.

- 10% off the base price
- Your discounted rate appears in search
- At checkout, guests either select your standard rate – subject to your cancellation policy – or the discounted, non-refundable rate
- You're paid even if the guest cancels after booking, except in certain situations.\*
- A reservation would be eligible if the check-out date is within 60 days
- The discount is applicable if the reservation is not booked with a pre-approval or special offer

**\$108** night

★ 4.92 · [66 reviews](#)

CHECK-IN  
8/24/2022

CHECKOUT  
8/31/2022

GUESTS  
1 guest

▼

**CANCELLATION POLICIES**

Non-refundable · \$935 total

☒

Refundable · \$1,032 total

☐

Free cancellation before Jul 25. Cancel before Aug 17 for a partial refund.

**Reserve**

You won't be charged yet

[Show price details](#) ▼

Total before taxes

\$935

*\*Starting October 1, 2025, guests will have 24 hours to cancel the non-refundable option for a full refund, so long as they book at least 7 days before check-in. Your cancellation policy may also be overridden in certain situations. Find out [more](#).*



# Why Choose to Offer a **Non-Refundable Discount**



## **Committed Payment**

You're paid even if the guest cancels after booking, except in certain situations.\*



## **Attract Serious Bookers**

Guests who choose this policy are typically highly committed.\*\*



## **Increased Protection Against Cancellations**

It can offer peace of mind, with only approximately 3% of guests globally canceling in 2024.\*\*

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*\*\*According to internal Airbnb data collected between Jan 1st, 2024 and January 1st, 2025 across all homes reservations globally.*



In 2024, the **guest cancellation rate** for global bookings made with a non-refundable discount was **four times lower** than the average guest cancellation rate across all other reservations.\*



*\*According to internal Airbnb data collected across all homes reservations globally for stays between Jan 1st, 2024 and January 1st, 2025. Starting October 1, 2025, guests will have 24 hours to cancel the non-refundable option for a full refund, so long as they book at least 7 days before check-in.*

The **non-refundable option** offers greater protection and peace of mind, with average **guest cancellations (3%) among the lowest** across global bookings in 2024.\*



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In 2024, approximately  
**20% of all active home listings**  
globally offered a **non-refundable**  
**discount.\***



*\*According to internal Airbnb data collected between Jan 1st, 2024 and January 1st, 2025 across all listings globally. Starting October 1, 2025, guests will have 24 hours to cancel the non-refundable option for a full refund, so long as they book at least 7 days before check-in.*

On average, global listings that offered a  
**non-refundable discount**  
had **31% more unique views** in 2024 than  
those that didn't.\*



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