



# THE WHO'S WHO OF THE VACATION RENTAL WORLD



2021 EDITION

Presented by:



VRTECH




Sponsored by:

**rentals united**

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Symbols

-  Location
-  Customer reach
-  Active since



# Foreword





Welcome!

What a year 2020 was for vacation rentals. The whole industry was forced to adapt to the new state of the world and evolve in ways that will undoubtedly impact how we do business in 2021. While 2020 was a challenging year in many ways, the vacation rentals industry has shown incredible resilience, and we believe that's worth celebrating.

In 2020, the main goal with our content was to help the vacation rental industry navigate the crisis and clear the foundations for a new, post-COVID-19 world. We talked a lot about tactics to recover lost revenue, strategies to build more resilient business models, and tips to stay connected with the vacation rental community online. We noticed a lot of newcomers emerging in the marketplace as consumers' needs became infinitely more sophisticated, as well as an increase of innovation and a focus on customer experience.

This year we created this report in part to illustrate the vacation rentals industry's strength, as well as providing an understanding of how everyone is intertwined in our diverse ecosystem.

So here it is! Welcome to the 6th edition of the Who's Who - a true labour of love! We hope this helps keep you informed and up-to-date on all the companies that make up our fantastic industry.

All my best,



**Vanessa de Souza Lage**

Co-Founder Rentals United / Founder VrTech Events

Subscribe to our free events: <https://vrtech.events>



# 3D Tours

Photo by Joshua Ness



## Box Brownie

[www.boxbrownie.com](http://www.boxbrownie.com)




-  **Australia**
-  **Worldwide**
-  **2014**

BoxBrownie.com offers vacation rental marketing solutions including photo editing, 360° virtual tours, floor plan redraws, virtual staging, and renders. With no subscriptions, quality guaranteed, and prices you can't say no to, we've revolutionised property marketing.



## Cartobblue

[www.cartobblue.com](http://www.cartobblue.com)




-  **USA**
-  **Worldwide**
-  **2012**

CartoBlue is the expert in three dimensional and digital products related to mapping and floor plans. We serve the marketing needs of industries such as real estate, vacation rentals, hotels, resorts, property developers, and building construction.



## Planomatic

[www.planomatic.com](http://www.planomatic.com)

-  **USA**
-  **USA**
-  **2005**

PlanOmatic provides the real estate industry with property marketing services, including captivating photography, interactive floor plans, virtual staging and 3D walkthroughs.



Matterport's vision is to give people the freedom to experience any place at any time. We're establishing 3D models as a primary medium for experiencing, sharing, and reimagining the world.

Source: Keydata Dashboard

A photograph of a large, classical-style building with a blue facade and a blue tiled roof. The building features white architectural details, including columns and arched windows. The word "Advertising" is overlaid in a large, white, serif font across the center of the image. Several small white squares are scattered across the sky and building facade, resembling a digital or pixelated aesthetic.

# Advertising





## Bizcor

[www.bizcor.com](http://www.bizcor.com)

-  **USA**
-  **Worldwide**
-  **2013**

Think outside the distribution channels and diversify your lead generation by leveraging BIZCOR's online marketing solutions.



## Q4Launch

[www.q4launch.com](http://www.q4launch.com)




-  **USA**
-  **Worldwide**
-  **2008**

Q4Launch is an integrated marketing company that specializes in bringing more traffic to our customers' websites, turning that traffic into leads, and turning those leads into bookings.

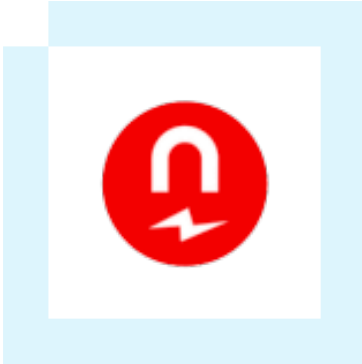


## Blizzard Internet Marketing

[www.blizzardinternet.com](http://www.blizzardinternet.com)




-  **USA**
-  **Worldwide**
-  **1997**

Blizzard Internet Marketing, Inc. provides ROIcentric Online Marketing solutions to the travel, tourism and hospitality industries. Since 1997, Blizzard Internet Marketing, Inc. has focused on offering strategic based comprehensive, a-la-carte and consultation plans that integrate advanced search engine optimization, search engine marketing, and website design techniques.



## Magnetic Strategy

[www.magneticstrategy.com](http://www.magneticstrategy.com)





-  **USA**
-  **Worldwide**
-  **2017**
-  **Inquire**

Increase your direct bookings and improve your online visibility with Magnetic Strategy's strategic, all-in-one digital vacation rental marketing services. Services include SEO, email, travel content creation, custom websites, & booking engine integration. Our custom websites are designed to help guests book online fast while integrating seamlessly with property management software.



## Vintory

[www.vintory.com](http://www.vintory.com)



-  **USA**
-  **Worldwide**
-  **2019**
-  **Inquire**

We are laser-focused on helping vacation rental managers grow their inventory of homes.



## BuildUp Bookings

[www.buildupbookings.com](http://www.buildupbookings.com)

-  **USA**
-  **North America - Europe**
-  **2013**
-  **Inquire**

We're the digital marketing team that specializes in getting results for travel, accommodations and real estate businesses like yours.



# Central Reservation System



## Busy Rooms

[www.busy-rooms.com](http://www.busy-rooms.com)



-  **Malta**
-  **Worldwide**
-  **2013**

Busy Rooms is a 360-degree central reservation system designed to help both accommodation providers and online sales channels to gain access to hundreds of partners through a single contact. Customers can easily and efficiently exchange all relevant content and reservation data required for the optimal sale of rooms online.



## Travel Click

[www.travelclick.com](http://www.travelclick.com)




-  **USA**
-  **Worldwide**
-  **1999**

TravelClick provides web solutions in the areas of custom websites, search engine optimization, and social media optimization, guest management, a customer relationship management database and e-mail marketing solution, and training and support services. Global Marketing Services that began operation in 1987 later became TravelClick.



## Synxis (Sabre)

[www.sabrehospitality.com](http://www.sabrehospitality.com)

-  **USA**
-  **Worldwide**
-  **2009**

We're the digital marketing team that specializes in getting results for travel, accommodations and real estate businesses like yours.

A scenic view of a blue sea and distant islands under a clear sky. In the foreground, there is a white stone table and wooden stools. On the table, there is a small potted plant and a bowl of dark stones. The word "Certifications" is written in white text across the middle of the image.




# Certifications



The logo for Cleaning Certification features the words "CLEANING" and "CERTIFICATION" in a bold, sans-serif font, stacked vertically within a gold-colored rectangular border.

## Cleaning Certification

[www.cleaningcertification.com](http://www.cleaningcertification.com)

-  **USA**
-  **Worldwide**
-  **2020**

The Cleaning Certification program is a platform for property managers to promote their adoption of new cleaning protocols. To comply, workers take courses on how to minimize the spread of COVID-19 and how to stay safe. Concepts are taught in easy to understand, bite-sized lessons followed by short quizzes to solidify understanding.



## STR Certification

[www.strcertification.com](http://www.strcertification.com)

-  **USA**
-  **Worldwide**
-  **2017**

Understanding and applying industry 'best practices' can benefit you, your business, and your guest stays. This accredited certification course, hosted through universities, reviews proven STR management practices.



## Breezeway

[www.breezeway.io/safety](http://www.breezeway.io/safety)

-  **USA**
-  **Worldwide**
-  **2017**

Once the self-inspection is approved and certified by Breezeway, participants are issued a 'Commitment to Safety' certification registration number. You will receive physical and digital decals with your certification number to add to your property listings and adhere to a prominent location in your rental dwelling.



**I-Prac**

[www.i-prac.com](http://www.i-prac.com)

-  **UK**
-  **Worldwide**
-  **2014**

I-PRAC is the leading global verification platform and the logo of trust for the Short Term Rental Sector.

## % of Non-urban stays 2019-2020





An aerial photograph of a mountain valley, heavily processed with a blue color filter. The image shows a winding river channel through a valley floor, surrounded by forested slopes. The text 'Channel Management' is centered in white. White square patterns are scattered across the image, particularly along the left and top edges.

# Channel Management





## FEATURED



# Rentals United

[www.rentalsunited.com](http://www.rentalsunited.com)



**Sweden, Spain, Poland, USA**



**Worldwide**



**2015**

Rentals United was built upon a simple idea: making a channel management software that is easy to use and accessible to everyone. Today, our VC-backed business spans 160 countries, with over 250,000 vacation rentals distributed and 60 PMS partners.

A staggering 70% of managers who book a demo become our customers. This is not just because of our award-winning software, It's also because in your business growth journey we are the key to expansion, helping you assess new markets, new distribution channels and drastically cutting down your workload.

Key features include: scalable API with advanced features, preferred partner to Airbnb, Booking.com, HomeAway, Agoda; 1st partner launching vacation rentals on Google; advanced calendar management; 60+ international listing sites, automatic payment schedules; (you are the merchant of record).

Rentals United is the channel manager of more than half of the world's largest property managers but we also help small to medium-sized property managers grow (they report on average an increase of 25% in bookings) at a monthly subscription price that makes sense.





## VacayHome Connect

[www.vacayhomeconnect.com](http://www.vacayhomeconnect.com)

-  **USA**
-  **Worldwide**
-  **2014**

VacayHome Connect is the leading full-service connectivity and distribution partner for vacation rental managers. We have built the most modern next generation platform in the vacation rental industry to help you generate more bookings across leading OTAs and vacation rental marketplaces without incurring incremental costs. You only pay when we deliver.



## Bookingpal

[www.bookingpal.com](http://www.bookingpal.com)

-  **USA**
-  **Worldwide**
-  **2013**

BookingPal provides managed distribution via a suite of products and services specifically designed for the Vacation Rental industry to increase revenue, occupancy & efficiencies.



## NextPax B.V.

[www.nextpax.com](http://www.nextpax.com)

-  **The Netherlands**
-  **Worldwide**
-  **2006**

Based in The Netherlands, NextPax serves the vacation rental market with a unified platform for booking channels and websites to expand their portfolio. Updates and bookings are registered instantly and synced throughout the network.





## Lexicon Travel

[www.lexicontravel.com](http://www.lexicontravel.com)



**USA**



**North America**



**2016**

Lexicon connects Vacation Rental Property Managers with the millions of guests who book via online travel agencies.



## RedAwning

[www.redawning.com](http://www.redawning.com)



**USA**



**Worldwide**



**2010**

RedAwning is the world's largest branded collection of vacation properties offering a comprehensive layer of services and support with every stay including 24/7 guest and property manager support services.

# Chatbot





## MyPlazze

[www.myplazze.com](http://www.myplazze.com)




-  **Spain**
-  **Spain**
-  **2017**

Chatbot for Vacation Rentals that uses Facebook Messenger for guest communication. Through 3rd party integrations My Plazze grants remote property access and additional guest services.

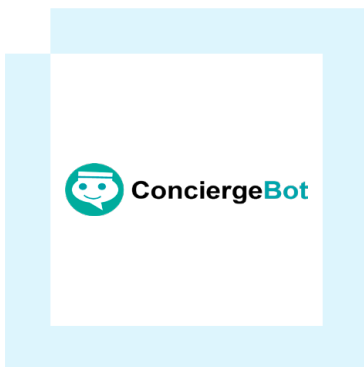


## Guidewiser

[www.guidewiser.com](http://www.guidewiser.com)

-  **Belgium**
-  **Europe**
-  **2016**

Guidewiser is a hotel guest communication platform powered by Artificial Intelligence and Chatbot technology which helps hotels and short term rentals to provide better travel experiences and get more direct bookings!



## ConciergeBot

[www.concierge.bot](http://www.concierge.bot)

-  **USA**
-  **Worldwide**
-  **2017**

ConciergeBot is an artificially intelligent virtual concierge for travel and hospitality over voice, SMS and WhatsApp.



**Yada**

[www.yada.ai](http://www.yada.ai)

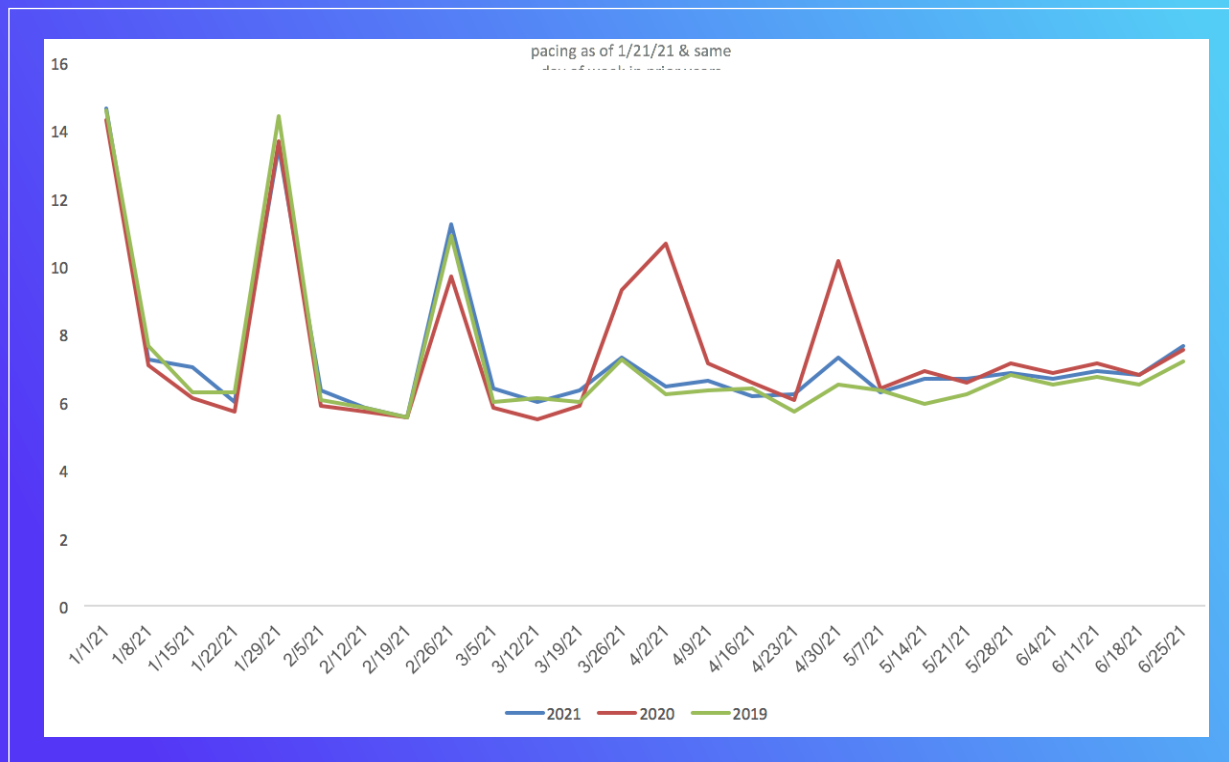
-  **USA**
-  **Worldwide**
-  **2018**

Yada is the ultimate AI-powered chatbot for vacation rentals and hospitality. Our best-in-class solution is capable of automating the vast majority of engagements and communications that happen during a typical stay, accounting for a huge portion of a property manager's time and effort.

## US Average Lengths of Stay

2019 - 2020 - 2021

Pacing as of 21/01/2021 & same day  
of week in prior years



Source: Keydata Dashboard



The image is a full-page background with a blue color scheme. It features a photograph of a large, dark rock formation in the middle of a blue ocean under a clear sky. The entire image is tinted with a blue gradient. On the left side, there are several white squares of varying sizes, some of which are arranged in small clusters, resembling a decorative or digital pattern.

# Check-in Software





## Check-in Scan

[www.checkinscan.com](http://www.checkinscan.com)

-  **Spain**
-  **Worldwide**
-  **2017**

Check-In Scan is an app that lets property managers quickly scan in their guests' photo IDs and send them to the police for security checks. It's a fast and easy way to automate your check-in process and meet all legal requirements.

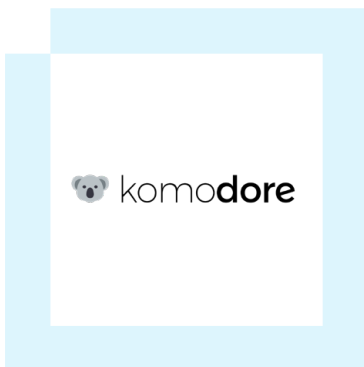


## Chekin.io

[www.chekin.io](http://www.chekin.io)

-  **Spain**
-  **Worldwide**
-  **2018**

CheKin is leading the way in online and self check-in by providing the vacation rental industry with the technology to be legally compliant, fully automated, and ultimately to offer a "contact-free" check-in process for all travellers.



## Komodore

[www.komodore.co](http://www.komodore.co)

-  **Spain**
-  **Worldwide**
-  **2018**

The guest management platform for tourist lodgings to digitize and improve the hospitality experience. Komodore enables the property manager to completely automate the check-in process, eliminating all repetitive tasks.

The background is an abstract composition of geometric shapes in shades of blue and purple. On the left, a large, dark blue triangular shape points towards the center. To its right, a lighter blue area contains a series of parallel lines that converge towards the top right, resembling the cables of a bridge. The bottom of the image is a solid light purple shape. The word "Consultancy" is centered in a white, sans-serif font. There are also several small white squares scattered in the corners: three in the top left, two in the bottom left, and a cluster of four in the bottom right.

# Consultancy



## AJL Atelier

[www.ajl-consulting.com](http://www.ajl-consulting.com)

 **Switzerland**

 **Worldwide**

 **2018**

AJL Atelier is the leading consultancy in the Vacation Rentals industry, collaborating closely with industry stakeholders from major events to property management companies and tech startups. They also provide financial and transactional services to their clients, from M&A transactions to fundraising.



## Paola Gheis Vacation Rental

[www.paolagheis.com](http://www.paolagheis.com)

 **Spain**

 **Worldwide**

 **2012**

Paola Gheis consults with owners of villas and/or boutique hotels to successfully launch their property into the international luxury market.



## Optimize my BnB

[www.optimizebnb.com](http://www.optimizebnb.com)

 **USA**

 **Worldwide**

 **2016**

Optimize my BnB is a listing and pricing optimization consultancy. "Book more nights at higher rates with my Search Optimization Report".



Natacha Parmatier  
VACATION RENTALS  
MARKETING STRATEGIST

## Natacha Parmatier

[www.natachaparmantier.com](http://www.natachaparmantier.com)



**Spain**



**Worldwide**



**2019**

Natacha helps ambitious short term rental owners turn their business around with a few simple tweaks. Gain online visibility, increase your night rate and attract the right guests to earn the money your property deserves.



OptiRental

## OptiRental

[www.optirental.fr](http://www.optirental.fr)



**France**



**Europe**



**2019**

OptiRental optimizes property managers digital distribution: OTA, own website and alternative channels sales. They are fully dedicated to your performance.



Yes Consulting

## Yes Consulting

[www.yes.consulting](http://www.yes.consulting)



**USA**



**Worldwide**



**2020**

Yes Consulting is a network of independent consultancy contractors who serve the short-term and vacation rental industry.





## Adobe PR

[www.adobe-pr.com](http://www.adobe-pr.com)

- UK**
- Worldwide**
- 2017**

We're a boutique B2B public relations consultancy and agency specialising in supporting tech businesses and enterprise property managers operating in the global hotel and short-term rental industries. We develop reputations, raise profiles, build relationships and engage new audiences for our clients so they can grow their business.



## Flying Cat Marketing

[www.flyingcatmarketing.com](http://www.flyingcatmarketing.com)

- Spain**
- Worldwide**
- 2018**

SEO-driven content marketing to help tech companies in the vacation rental industry organically grow their inbound channel.

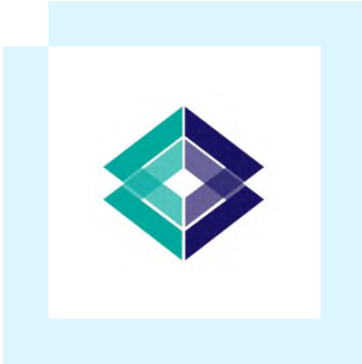


## Justin D. Ford

[www.justinford.expert](http://www.justinford.expert)

- USA**
- USA**
- 2020**

A short-term rental safety expert, Justin can train individuals to identify safety shortfalls in short-term rental properties.



## Realstays

[www.realstays.co](http://www.realstays.co)

-  **UK**
-  **Worldwide**
-  **2017**

Made up by an experienced team of professionals, Realstays LTD (FKA IMCP.io) is a new consulting firm that focuses on real estate investments and property management.



## Boostly

[www.boostly.co.uk](http://www.boostly.co.uk)



-  **UK**
-  **Worldwide**
-  **2016**

Claim your FREE Online Video Training that has helped over 100,000 hospitality owners and property managers worldwide, to skyrocket their bookings!



## Epic Advice

[linkedin.com/company/epic-advice](https://linkedin.com/company/epic-advice)

-  **Croatia**
-  **Worldwide**
-  **2020**



Epic Advice team is dedicated to education and consulting. They offer the following services to their clients: Consulting, Project Management, Digital Marketing, Business Development, E-Learning Development, Sales Management, OTA's.

# Copywriting

The logo for GuestHook, featuring the word "GuestHook" in a bold, blue, sans-serif font. The "H" is stylized with a small circle in the middle. The logo is centered within a white square, which is itself set against a light blue background with a subtle grid pattern.

## Guest Hook

[www.guesthook.com](http://www.guesthook.com)

-  **USA**
-  **Worldwide**
-  **2015**

GuestHook is a copywriting and content marketing agency created specifically for the vacation and short-term rental industry. They help small accommodation providers with content for property descriptions, website content, content marketing plans, brand storytelling, and more.

The logo for The Travel Copywriter, featuring the words "The Travel Copywriter" in a playful, multi-colored font. "The" is in pink, "Travel" is in green, and "Copywriter" is in blue. A small palm tree icon is integrated into the letter "i" in "Travel". The logo is centered within a white square, which is itself set against a light blue background with a subtle grid pattern.

## The Travel Copywriter

[www.thetravelcopywriter.com](http://www.thetravelcopywriter.com)

-  **Costa Rica**
-  **Worldwide**
-  **2012**

Travel copywriting finds the words to inspire travellers - driving bookings for hotels, travel agencies, and other tourism & hospitality companies.





# Data Solutions





## Rankbreeze

[www.rankbreeze.com](http://www.rankbreeze.com)




-  **Canada**
-  **Worldwide**
-  **2018**

We help Airbnb property managers get better search visibility from the Airbnb platform, Airbnb SEO in a nutshell.



## Transparent

[www.seetransparent.com](http://www.seetransparent.com)




-  **Spain**
-  **Worldwide**
-  **2016**

For professional property managers aspiring to be the leader in their markets, Transparent is an advanced platform that helps acquire supply, inform revenue management and exceed owners' expectations.



## Rate Clarity

[www.rateclarity.com](http://www.rateclarity.com)

-  **USA**
-  **Worldwide**
-  **2015**

RateClarity is an analysis and marketing tool that allows Vacation Rental Professionals to present competitive aggregated data in order to be one step ahead; therefore, be able to take better critical decisions.

The AirDNA logo is displayed in a blue, stylized font within a light blue square frame.

## AirDNA

[www.airdna.co](http://www.airdna.co)



**USA**



**Worldwide**



**2014**

As the world's leading provider of short-term rental data and analytics, AirDNA tracks the daily performance of over 10 million listings on Airbnb and Vrbo in 120,000 global markets. AirDNA has revolutionized pricing, benchmarking, and investing in alternative accommodations through a combination of machine learning algorithms and source data.

The KeyData Dashboard logo features a stylized bar chart icon to the left of the text "KEYDATA™ DASHBOARD".

## Key Data Dashboard

[www.keydatadashboard.com](http://www.keydatadashboard.com)



**USA**



**Worldwide**



**2018**

Key Data is the #1 trusted data & analytics provider of real-time vacation rental market data for the short term rental industry.

The Mashvisor logo features a stylized house icon with a location pin inside, followed by the text "MASHVISOR".

## Mashvisor

[www.mashvisor.com](http://www.mashvisor.com)



**USA**



**Worldwide**



**2014**

Mashvisor is a real estate data analytics company that helps real estate investors find lucrative Airbnb rental properties across the US housing market.



## Airbtics

[www.airbtics.com](http://www.airbtics.com)



**UK**



**Worldwide**



**2019**

Precise Analytics Platform is helping STR investors identify high ROI deals using the power of technologies.



## DemandIQ

[www.demandiq.io](http://www.demandiq.io)



**USA**



**Worldwide**



**2020**

Hospitality Marketers & Revenue Managers only have historical booking data to make decisions today. DemandIQ layers real-time travel search data with real-time booking data to help them make better, more relevant decisions that drive more revenue, creating happier guests and owners instead of lost opportunities.

The background is a deep blue, textured surface with a grid of faint white lines. Scattered across the image are numerous white squares of varying sizes. Some squares are isolated, while others form small clusters or patterns, particularly in the lower-left and upper-right areas. A prominent white vertical line runs down the right side of the image, intersecting with a horizontal white line that runs across the middle. The overall effect is a modern, geometric, and digital aesthetic.

# Dynamic Pricing





## Beyond Pricing

[www.beyondpricing.com](http://www.beyondpricing.com)



**USA**



**Worldwide**



**2013**

Beyond Pricing is the most popular and widely used revenue management and dynamic pricing software for the vacation rental and home-sharing market.



## Price Labs

[www.pricelabs.co](http://www.pricelabs.co)



**USA**



**Worldwide**



**2015**

PriceLabs is a powerful revenue management & dynamic pricing solution for vacation and short-term rentals. A data-driven approach, automation rules, and customizations to manage pricing and minimum-stay restrictions help vacation rentals increase revenues and save them hours. Available globally and used by thousands of managers in 99 countries!



## Outswitch

[www.outswitch.com](http://www.outswitch.com)



**UK**



**Worldwide**



**2016**

Outswitch is a bespoke yield management platform tailored specifically for professional vacation rental managers.



## Wheelhouse

[www.wheelhouse.com](http://www.wheelhouse.com)



**USA**



**Worldwide**

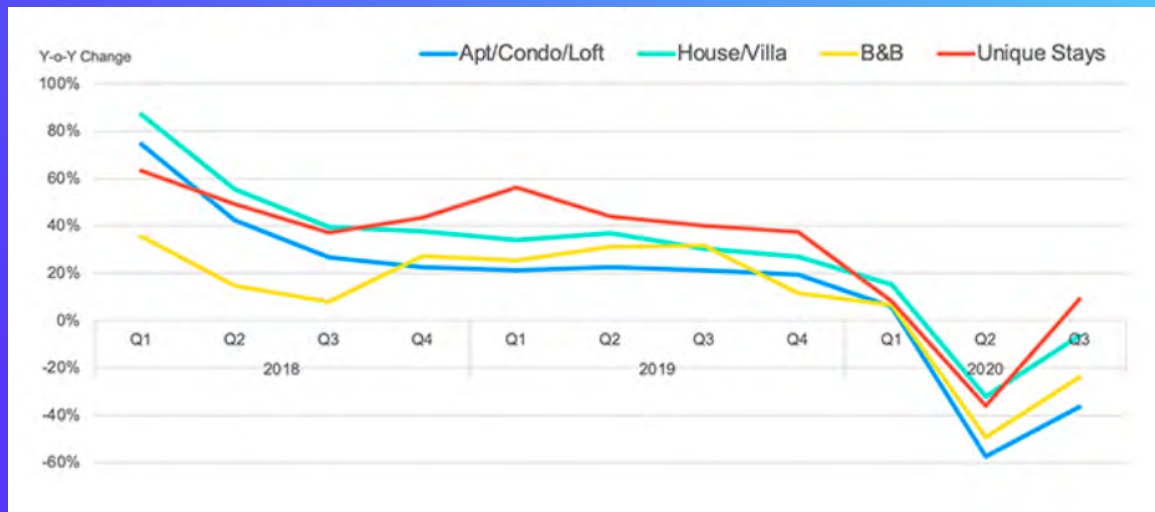


**2014**

Wheelhouse helps short-term vacation rental hosts earn 10-40% revenue from their listings with intelligent, automated pricing software.

## Unique Stays (Like Tiny Homes & Farm Stays) Lead Revenue Growth

Unique Stats only 3% of Global Revenue, but Growing Quickly





# Education & Training



## Vacation Rental Secrets

[www.vacationrentalsecrets.com](http://www.vacationrentalsecrets.com)

-  **Italy**
-  **Worldwide**
-  **2012**

Vacation Rentals Secrets delivers top-notch educational material, proven marketing techniques and successful strategies to maximise vacation rentals occupancy rates, increasing bookings and revenue through a comprehensive program of workshops and seminars across the UK and Europe.



## Need More Rentals

[www.needmorerentals.com](http://www.needmorerentals.com)

-  **UK**
-  **Worldwide**
-  **2011**

Need More Rentals provides essential information for holiday rental homeowners and property managers.



## ShortTermRentalz

[www.shorttermrentalz.com](http://www.shorttermrentalz.com)

-  **UK**
-  **Worldwide**
-  **2018**

Part of the International Hospitality Media portfolio, ShortTermRentalz provides the news and intelligence for the fast-growing and rapidly-evolving short term rental industry.





## Vacation Rentals Professional Network

[linkedin.com/groups/69889](https://www.linkedin.com/groups/69889)

-  **USA**
-  **Worldwide**
-  **2018**

The purpose of this group is to develop an environment that fosters open discussions initiated by group members to identify opportunities and challenges experienced by either the consumer or those that are providing products or services to the marketplace.



## Holiday Let Success

[www.hlspodcast.com](http://www.hlspodcast.com)

-  **UK**
-  **Worldwide**
-  **2014**

Your Holiday Let Success starts here, the definitive guide for holiday homeowners, useful and usable resources & access to industry experts.



## Vacation Rental Formula

[www.vacationrentalformula.com](http://www.vacationrentalformula.com)

-  **Canada**
-  **Worldwide**
-  **2015**

The Vacation Rental Formula is an exclusive membership website to help vacation rental owners, agencies and realtors like you achieve success!

The logo for VRMB, featuring the letters 'VR' in white on a black background, followed by an orange 'm' and a black 'B'.

## VRMB

[www.vrmb.com](http://www.vrmb.com)




-  **USA**
-  **Worldwide**
-  **2011**

VRMB is designed to help owners and managers build more sustainable vacation rental businesses

The logo for Rental Tonic, with 'Rental' in a black script font and 'TONIC' in a black sans-serif font.

## Rental Tonic

[www.rentaltonic.com](http://www.rentaltonic.com)




-  **Spain**
-  **Europe**
-  **2012**

Just starting to rent your holiday home or already in business? Rental Tonic can help improve bookings, increase rates and welcome happy, repeat guests.

The logo for Weatherby Consulting, LLC, with 'Weatherby' in a large blue sans-serif font and 'Consulting, LLC.' in a smaller blue sans-serif font below it.

## Weatherby Consulting

[www.weatherbyconsulting.com](http://www.weatherbyconsulting.com)

-  **USA**
-  **USA**
-  **2012**

Weatherby Consulting provides advisory services, operational audits, restructuring, valuation, and risk assessment services to organizations in the real estate, resort development and vacation rental management industries.



## Get Paid For Your Pad

[www.getpaidforyourpad.com](http://www.getpaidforyourpad.com)



**The Netherlands**



**Worldwide**



**2014**

This book was written to help folks looking for extra income. The wonderful part about renting out your home on Airbnb is that you can make double or triple what you can earn from a fixed-term lease. Moreover, the system is easy to use and extremely safe.



## SEO Connect

[www.seoconnect.co.uk](http://www.seoconnect.co.uk)



**UK**



**UK**



**2016**

Search Engine Optimisation courses for beginners. For those who want to undertake their own SEO strategy but need help to get started



## Rental Scale-Up

[www.rentalscaleup.com](http://www.rentalscaleup.com)



**France**



**Worldwide**



**2015**

Through its authoritative industry blog, its quarterly online conferences, and its Youtube channel, Rental Scale-Up helps owners and managers of short-term rental businesses grow their revenues, become more profitable, and save time. Formerly known as RentalPreneurs, Rental Scale-Up analyzes the latest vacation rental and short-term industry news to turn them into actionable insights.

## VRMintel

### VRM Intel

[www.vrmintel.com](http://www.vrmintel.com)



**USA**



**Worldwide**



**2012**

VRM Intel was created to provide industry-specific news, information, resources and trends for vacation rental managers



### STR Legends

[www.strlegends.com](http://www.strlegends.com)



**USA**



**Worldwide**



**2018**

The Only Mastermind for 7-figure STR Business Owners Looking to 2X Their Profit



### VR Mastered

[www.vrmastered.com](http://www.vrmastered.com)



**USA**



**Worldwide**



**2016**

Passionate and powerful education in the vacation rental industry. A five day intense boot camp covering marketing, workflow, hospitality, investing, communications, and more -- the skills you need for incredible success, taught by top industry experts you know and trust.





## ASTRHO - Association for Short-Term Rental HomeOwners

[www.astrho.org](http://www.astrho.org)



**USA**



**Worldwide**



**2020**

ASTRHO is a not-for-profit professional development and education community founded specifically for short-term and vacation rental homeowner. The association's purpose is to bring together like-minded individuals and companies with a shared interest in offering safe, legal, and successful short-term rentals for owners, guests, and vendors.

rentals united

# THE SECRET SAUCE

OF SHORT TERM  
RENTAL MANAGERS

Subscribe on



Listen on  
**Spotify Podcasts**



Listen on  
**Apple Podcasts**

A photograph of a room with blue tiled walls and floor. The walls are covered in a grid of blue tiles, and the floor is also blue. There are several white squares scattered on the walls and floor, some of which are arranged in a pattern that suggests a larger design. The word "Events" is written in white text in the center of the image.

# Events



FEATURED



## VRTECH Events

[www.vrtech.events](http://www.vrtech.events)



**Spain**



**Worldwide**



**2015**

VRTECH is a community bringing together vacation rental industry leaders and game changers to inspire & educate property managers around the world.

VRTECH accomplishes this through hosting **meet-up events, startup competitions, and diverse educational platforms.**

Technology is revolutionising our field, don't get left behind!

Our after-work events bring together **tech startups, OTAs, property managers, associations, investors, developers and consultants.** Understand the latest trends, the current local laws and discover new technologies to help you run your vacation rental business.

We're not-for-profit, we do this to help the industry and to network.




**JOIN THE COMMUNITY**





## The Book Direct Show

[www.bookdirect.show](http://www.bookdirect.show)

-  **Spain**
-  **Worldwide**
-  **2020**

The Book Direct Show is for hoteliers, short-term rental managers and serviced accommodation providers who want to generate more direct bookings and reduce their reliance on major third-party booking platforms.



## Vacation Rental World Summit

[www.vacationrentalworldsummit.com](http://www.vacationrentalworldsummit.com)




-  **Switzerland**
-  **Worldwide**
-  **2014**

Bringing together the Top Minds in the Vacation Rental Industry and share their expertise and best practices with a global community of Vacation Rental Property Owners and Managers worldwide during a yearly major in person and online event.



## VRMA

[www.vrma.org](http://www.vrma.org)

-  **USA**
-  **Worldwide**
-  **1985**

VRMA advances the vacation rental industry by providing invaluable educational and networking opportunities, promoting the value of the vacation rental experience and speaking as the authoritative voice to foster professionalism and growth in the industry.





## Rezfest

[www.vrbo.com/l/rezfest](http://www.vrbo.com/l/rezfest)

-  **USA**
-  **Worldwide**
-  **2006**

Join hundreds of the best and brightest vacation rental property managers at Rezfest, the industry's leading technology conference. Rezfest is the go-to event for vacation rental managers looking for new ways to grow their business and provide great guest experiences with three full days of learning, collaboration, networking, and fun.

The logo for VRMintel, featuring the text "VRMintel" in a bold, dark blue sans-serif font.

## VRM Intel

[www.vrmintel.com](http://www.vrmintel.com)



-  **USA**
-  **Worldwide**
-  **2012**

VRM Intel was created to provide industry-specific news, information, resources and trends for vacation rental managers. VRM Intel hosts the Vacation Rental Women Summit and the Vacation Rental Data and Revenue Management Conference.

The logo for Expo Renta Vacacional, featuring the word "exporv" in a colorful, stylized font with a house icon above the 'v'.

## Expo Renta Vacacional

[www.exporv.com](http://www.exporv.com)

-  **USA**
-  **Mexico, Caribbean, Central and South America**
-  **2005**

Expo, Conference & Networking event for PMs & hosts in Mexico, Caribbean, Central & South America.



## ASTRHO Live: 2021 Partner Showcase

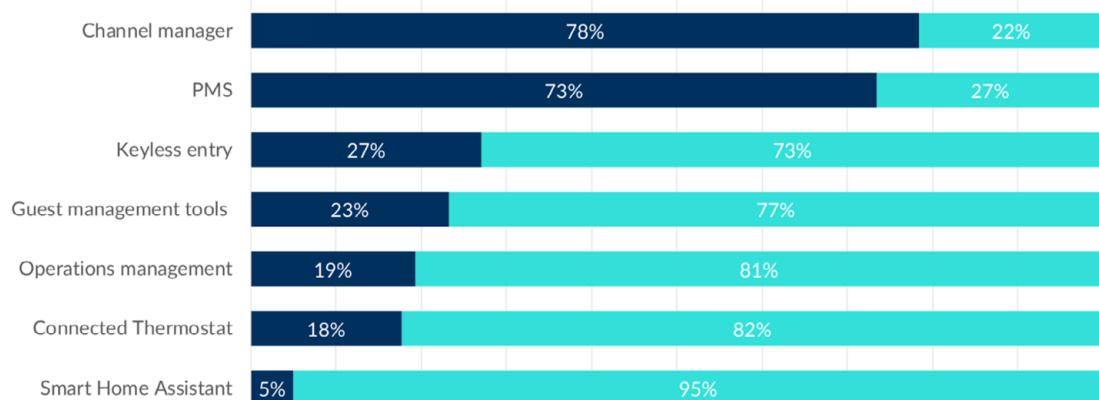
[www.astrho.org](http://www.astrho.org)

- USA**
- Worldwide**
- 2020**

The Association for Short-Term Rental Home Owners (ASTRHO) is a not-for-profit professional development and education community founded specifically for short-term and vacation rental homeowners. The association's purpose is to bring together like-minded individuals and companies with a shared interest in offering safe, legal, and successful short-term rentals for owners, guests, and vendors.

## Property manager Technology adoption

Channel managers are the most common technology, with 78% of property managers already signed up. However, only over a quarter of PMs have yet to utilise a property management system. The majority of the market is yet to adopt other technologies.



Transparent

■ Yes ■ No



# Floor Plans

The logo for CubiCasa, featuring the word "CUBICASA" in a bold, sans-serif font. The letter "A" is stylized with a green roof-like shape above it.

## Cubicasa

[www.cubi.casa](http://www.cubi.casa)

-  **Finland**
-  **Worldwide**
-  **2014**

CubiCasa is a real estate technology, data, and marketing company specialized in digital indoor spaces. The company has already delivered over 500,000 floor plans and is widely used by photographers, studios, and real estate agents around the world. The scanning solution provided by CubiCasa is the most scalable way to acquire property interior data, enabling any space to be indexed, searched, sorted, and understood.

The logo for Visrez, featuring a green, rounded shape resembling a lime or a drop, with the word "Visrez" in a bold, sans-serif font. Below the word is the website address "www.visrez.com".

## Visrez

[www.visrez.com](http://www.visrez.com)




-  **UK**
-  **Worldwide**
-  **2015**

Visrez is a 3D Visualisation platform used by the world's leading hospitality brands to generate 3D Floor Plans, Visuals, Videos and Virtual Reality. Visrez has generated over thirty thousand photo-realistic 3D Visuals for clients worldwide without a single on-site visit or photo-shoot.

The logo for TruPlace, featuring a red location pin icon with a white "T" inside, followed by the word "truplace" in a bold, sans-serif font. A registered trademark symbol (®) is at the end.

## TruPlace

[www.go.truplace.com](http://www.go.truplace.com)

-  **USA**
-  **USA**
-  **2003**

TruPlace interactive floor plans and professional photography provide the ultimate tour experience for real estate buyers and vacation rental guests.





# Guest Communication



## Wishbox

[www.wishbox.co](http://www.wishbox.co)

-  **Israel**
-  **Worldwide**
-  **2016**

Wishbox is an innovative guest experience platform for end to end guest communication, online check-in, upsells, guest app, review optimization and much more. The platform allows hosts to accomplish a complete digital transformation of the guest experience in hours.



## RueBaRue

[www.ruebarue.com](http://www.ruebarue.com)

-  **USA**
-  **USA & Canada**
-  **2014**

RueBaRue enables vacation rental managers to create digital guestbooks, schedule automated text and email messages, stay-in-touch with guests using SMS.



## Smartbnb

[www.smartbnb.io](http://www.smartbnb.io)

-  **Estonia**
-  **Worldwide**
-  **2017**

For property owners and managers using Airbnb and Vrbo, who want to be more efficient and win back their time, Smartbnb is the solution. It centralizes all your properties in one convenient dashboard and automates communication with guests yet sounds human. Trusted by 167,818+ properties in 140+ countries.



## GuestTalk

[www.guesttalk.co.uk](http://www.guesttalk.co.uk)



**UK**



**Worldwide**



**2019**

GuestTalk transforms the way you engage with your guests via SMS, email and social media. You can upsell services and boost revenue while improving guests stay on one platform. Automate messages to guests, chat with staff and send marketing and surveys all with GuestTalk.



## Host Tools

[www.hosttools.com](http://www.hosttools.com)



**USA**



**Worldwide**



**2017**

Host Tools is an easy to use channel manager that automates messaging, reviews, smart locks, pricing and availability for only \$5/month.

# Guest Verification



## Guardhog Technologies

[www.superhog.com](http://www.superhog.com)



**UK**



**Worldwide**



**2016**

GUARDHOG Technologies is a data-driven intelligence and risk management marketplace focused on insurance, trust, safety, and security in the short-term rentals sector.

Our unique real-time information on properties, hosts, and guests within the short-term rental sector, focusing identification, certification and screening solutions to prevent rental incidents.



## Autohost

[www.autohost.ai](http://www.autohost.ai)



**Canada**



**Worldwide**



**2019**

Autohost is a risk analysis platform for fast-scaling hospitality providers. Our dynamic guest-screening and verification system is revolutionizing trust and safety in the hospitality space. Using behavioural analysis, we increase the friction for high-risk guests, and reduce the friction for low-risk guests for a streamlined check-in flow.



# Home Automation





## Modosmart

[www.modosmart.com](http://www.modosmart.com)



**Spain**



**Spain, Italy.  
Soon Worldwide**



**2017**

Modosmart has created MODO, a device able to control the air conditioning intelligently. It saves up to 65% of the energy bills and is also a tool to monitor vacation rentals via an app remotely. It is plug-and-play and works with any brand of air conditioning.



## PointCentral

[www.pointcentral.com](http://www.pointcentral.com)



**USA**



**USA**



**2010**

PointCentral, a division of Alarm.com (NASDAQ: ALRM), is the leading provider of enterprise-class property automation solutions, such as keyless locks, connected thermostats, water sensors and exterior cameras, to residential property managers who provide short term and long term rentals in single-family and multi-family assets.



## Home On

[www.homeon.com](http://www.homeon.com)



**USA**



**USA**



**2015**

Home On platform connects smart home devices and service providers.



## BeHome247

[www.behome247.com](http://www.behome247.com)



**USA**



**USA**



**2006**

Is the leading provider of Enterprise Property Control™ solutions to the vacation rental market



## Dormakaba Oracode

[www.dormakaba.com](http://www.dormakaba.com)



**Switzerland**



**Worldwide**



**2015**

We can now offer you an expanded, comprehensive portfolio of services for access to buildings and rooms.



## Rently

[use.rently.com](http://use.rently.com)



**USA**



**Worldwide**



**2011**

Enterprise smart home technology has never been simpler. Rently's robust platform and wide range of compatible smart devices are designed to help you build the perfect, customized smart home.



## The Heater Reader Company

[www.heaterreader.com](http://www.heaterreader.com)



**Canada**



**USA & Canada**



**2014**

The HeaterReader is an App that gives you remote access to a pool's heater and pump - without the expensive and complex installation that is required by other devices.



## Brivo

[www.brivo.com/vacation-rental](http://www.brivo.com/vacation-rental)



**USA**



**USA**



**2001**

Manage all properties from one dashboard with status views that allow you to filter, sort and drill down to a specific unit. View daily access log reports, track staff entry/exit on properties, and control doors, thermostats and sensors across properties for easier and smarter property management.



## FreshAir

[www.freshairsensor.com](http://www.freshairsensor.com)



**USA**



**USA**



**2013**

FreshAir Sensor was founded in 2013 based on proprietary technology developed at Dartmouth College through grants from the National Institutes of Health (NIH) and the American Academy of Pediatrics (AAP), among others. We help clients detect and prevent unauthorized smoking with the only technology available to specifically monitor for, immediately detect, and prove tobacco smoking and marijuana smoking.





# Housekeeping & Maintenance

The logo for doinn.co, featuring the word "doinn" in a lowercase, sans-serif font, followed by ".co" in a smaller font size.

## Doinn.co

[www.doinn.co](http://www.doinn.co)

-  **Portugal**
-  **USA, Dominican Republic, UK, Ireland, Spain, Portugal**
-  **2015**

Doinn selects and onboards the best professional certified hospitality cleaning, laundry, and linen rental providers in each city. Through Doinn's app, property managers have access to them in a single click. This all in one app also allows you to synchronize reservation calendars and communicate through the app with the cleaners.

The logo for breezeway, featuring a stylized blue house icon followed by the word "breezeway" in a lowercase, sans-serif font.

## Breezeway

[www.breezeway.io](http://www.breezeway.io)

-  **USA**
-  **Worldwide**
-  **2017**

Breezeway is a property care and operations platform for coordinating, communicating, and verifying detailed work, and delivering the best service experience. Started in 2017 by Jeremy Gall, who previously founded FlipKey (sold to TripAdvisor), Breezeway is creating the tools to power the future of property care and services.

The logo for VRScheduler, featuring a stylized blue checkmark icon followed by the text "VRScheduler" and "STAY ON TRACK" in a smaller font size.

## VRScheduler

[www.vrscheduler.com](http://www.vrscheduler.com)




-  **USA**
-  **Worldwide**
-  **2017**

VRScheduler was built specifically for managing vacation rental staff and operations. Never miss another clean, inspection or any other task track all of your maintenance issues and save hours in scheduling and payroll. Features include a drag-and-drop scheduling calendar, employee dashboards, time tracking, payroll support, maintenance tracking and more.

The logo for Properly, featuring the word "properly" in a black sans-serif font followed by a red circular icon containing a white location pin.

## Properly

[www.getproperly.com](http://www.getproperly.com)

-  **USA**
-  **Worldwide**
-  **2015**

Properly is a changeover management tool for your vacation rental that lets you make interactive visual checklists, schedule your service providers, connect to your listing platforms, and organize other changeover services.

The logo for TurnoverBnB, featuring a green circular icon with a white location pin inside, followed by the text "TurnoverBnB" in a black sans-serif font.

## TurnoverBnB

[turnoverbnb.com](http://turnoverbnb.com)

-  **USA**
-  **Worldwide**
-  **2017**

TurnoverBnB is a platform that helps vacation rental hosts automatically schedule and manage their turnovers via our website and mobile app. We also support the worlds largest marketplace of independent cleaners and contractors.

The logo for EZcare, featuring the text "EZcare" in a blue sans-serif font, with a small orange house icon replacing the letter "a".

## EZcare

[www.ezcare.io](http://www.ezcare.io)

-  **USA**
-  **Worldwide**
-  **2002**

EZcare provides property care peace-of-mind for operations management through our intuitive mobile technology and advanced automation. Never miss a clean, inspection, or maintenance task again! Also manage Inventory, Linen, Invoicing, Reporting, and much more in one all-inclusive program. Managing operations is EZ.

The logo for Lula Cleaning, featuring the word "LULA" in a large, bold, teal sans-serif font, with "CLEANING" in a smaller, teal sans-serif font below it. The logo is centered within a white square, which is itself centered within a light blue square frame.

## Lula Cleaning

[www.lula.cleaning](http://www.lula.cleaning)



**Poland**



**Worldwide**



**2019**

Connecting property managers with cleaning companies and housekeeping teams. Integrates with many platforms and automatically aggregates all checkout data. The result is improved planning, time savings, and a higher quality of service, leading to better guest ratings. Works for all property managers with the greatest impact for those managing 10+ apartments.

The logo for Cleancio, featuring the word "CLEANCIO" in a teal sans-serif font, with two small star-like symbols above the "O". The logo is centered within a white square, which is itself centered within a light blue square frame.

## Cleancio

[www.cleancio.co](http://www.cleancio.co),



**USA**



**USA**



**2016**

Cleancio is an on-demand vacation rental cleaning company that brings hotel-like services to vacation rental units. Our technology helps Hosts and Managers to schedule, monitor, and automate all their housekeeping operations. Our in-house cleaning professionals follow rigorous hospitality standards for every property to ensure guests walk into a pristine, properly restocked, and beautifully staged unit.

The logo for Fixflo, featuring the word "Fixflo" in a bold, blue sans-serif font. The logo is centered within a white square, which is itself centered within a light blue square frame.

## Fixflo

[www.fixflo.com](http://www.fixflo.com)



**UK**



**Worldwide**



**2013**

We're Fixing Repairs & Maintenance Management. Award-winning software solutions trusted by 2000+ companies across 14 time zones.



## My Home Services

[www.myhomeservicesgroup.com.au](http://www.myhomeservicesgroup.com.au)

-  **Australia**
-  **Australia**
-  **2017**

Franchise group for home and vacation rental maintenance services in Australia.



## Mendbnb

[www.mendbnb.com](http://www.mendbnb.com)

-  **USA**
-  **Nashville, Atlanta, Asheville, Palm Springs**
-  **2019**

Our revolutionary rental property maintenance services platform helps short and long-term rental property owners and managers keep their property in top condition at a low monthly subscription reducing their property maintenance expense and downtime.






A nighttime photograph of a city skyline across a body of water. A large suspension bridge is illuminated and spans the background. Two boats with bright lights are on the water in the foreground. The sky is dark blue. The text 'Innovativen Services' is overlaid in white. The image is framed by a black border with white square patterns at the corners.

# Innovativen Services



## Vrolio

[www.vrolio.com](http://www.vrolio.com)




-  **USA**
-  **USA**
-  **2018**

Vrolio offers a full suite of tools, investment information, and data analytics on short-term rental properties. Our goal is to offer short-term rental investors a single place to buy and sell investment properties.

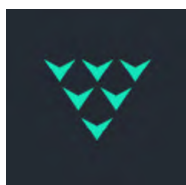


## Hausmart

[www.hausmart.com](http://www.hausmart.com)

-  **Iceland**
-  **Europe**
-  **2018**

HausMart allows property managers to turn their properties into self-service stores.



## Veryus

[www.very.us](http://www.very.us)

-  **USA**
-  **7 countries**
-  **2015**

VeryUs is building the bridge between traditional vacation rentals and the sharing economy, by helping vacation property management companies increase yield margins while solving low occupancy rates so travellers can split the cost of renting vacation homes together.



## Padlifter

[www.padlifter.com](http://www.padlifter.com)


-  **Australia**
-  **Worldwide**
-  **2017**

Padlifter is the world's largest marketplace of short-term and vacation rental service providers. Padlifter helps property owners and managers simplify their lives, enhance their guests' experiences, and make more money.



## Revyoos

[www.revyoos.com](http://www.revyoos.com)




-  **Spain**
-  **Worldwide**
-  **2020**

Revyoos is the only All-In-One review aggregator for Short Term Rentals, an easy to use platform that helps Property Managers & Owners to improve their credibility, SEO and conversion.



## Avalara

[www.avalara.com](http://www.avalara.com)

-  **USA**
-  **USA**
-  **2004**

Offer a very simple and affordable lodging tax compliance solution for other homeowners and hosts.



## BabyQuip

[www.babyquip.com](http://www.babyquip.com)

-  **USA**
-  **USA & Canada**
-  **2016**

BabyQuip is the leading baby gear rental service and marketplace, now in over 250 US and Canadian locations.



## Stasher

[www.stasher.com](http://www.stasher.com)




-  **UK**
-  **Worldwide**
-  **2015**

Tired of looking after heavy luggage at the start or end of your trip? Stasher's insured luggage storage service connects you with hotels & local businesses that can store your bags affordably. Worldwide, Great value, Instant!



## Nokori

<https://pulse.nokori.com>

-  **USA**
-  **Worldwide**
-  **2020**

Nokori Pulse is the first and only exclusive social network built for professionals in the short-term rental industry. Our core mission is to energize the explosive growth that exists in our industry by connecting it all in one central, community-owned, member-lead space.






**CHARTOK**

## ChartOK

[www.chartok.com](http://www.chartok.com)

-  **Spain**
-  **Worldwide**
-  **2019**




We specialize in digitally transforming the hospitality workflow, process automation, and task management across the operations, front office, revenue management, marketing, and sales teams to be more connected, productive, and predictable, working from anywhere. We enhance Internal collaboration to accelerate communication and sales operations.



**ncethere**

## OnceThereInc

[www.oncethere.com](http://www.oncethere.com)

-  **USA**
-  **Worldwide**
-  **2015**




Founded in 2015 and based in Austin, Texas, OnceThere is a platform that makes it easy for suppliers of tours & activities to distribute their services to everyone online or on a mobile phone through a single connection.



**PRONTOPIA**

## Prontopia

[www.prontopia.com](http://www.prontopia.com)

-  **USA**
-  **California, Italy, Spain**
-  **2017**

Prontopia saves you time AND helps you increase revenue through better reviews and happier clients. In just a few clicks, you can connect your property, travel agency, tour or travel app with Prontopia for in-person, English-speaking, assistance.

A photograph of a bright blue textured wall. At the top, a window with a black frame is visible, with some greenery and purple flowers hanging from it. Below the window, the word "Insurance" is written in a large, white, sans-serif font. At the bottom, there are two black flower boxes. The left box is overflowing with white flowers, and the right box is filled with purple flowers. Scattered around the text and flower boxes are several small white squares of varying sizes, some of which are arranged in a pattern that resembles a staircase or a path leading towards the text.

# Insurance



## Schofields

[www.schofields.ltd.uk](http://www.schofields.ltd.uk)



**UK**



**UK, Spain, France,  
Portugal, Italy**



**1986**

Specialise in insurance for holiday lets.



## Red Sky Travel

[www.redskyinsurance.com](http://www.redskyinsurance.com)



**USA**



**USA**



**2008**

Providing coverage exclusively to the vacation rental industry in coastal, lake, ski and mountain destinations, Red Sky has greater knowledge and experience than any other provider in the business. We offer unmatched expertise to help meet both the needs of guests and the business goals of vacation rental managers through our comprehensive travel insurance products.



## Rental Guardian

[www.rentalguardian.com](http://www.rentalguardian.com)



**USA**



**USA**






**2010**

RentalGuardian.com makes it simple for travel tech, property management, and online travel markets to offer travel and property protection products to their guests, travellers, and tenants. RentalGuardian.com is a cloud-based software and application services system that provides a single-source web-based platform for housing property owners and managers.



## CSA Travel

[www.generalitravelinsurance.com](http://www.generalitravelinsurance.com)




-  **USA**
-  **Worldwide**
-  **1991**

Generali offers the same CSA-quality plans and outstanding customer service that travellers have relied on for over 25 years.



## Proper Insurance

[www.proper.insure](http://www.proper.insure)




-  **USA**
-  **USA**
-  **2014**

Proper Insurance leads the Nation in short-term rental insurance, with over 40,000 policies written in all 50 states. Our policy covers vacation homes, cabins, condos, townhouses, duplexes, and more. With expert vacation rental underwriters, we can tailor a policy specific to your short-term rental property. Backed by Lloyd's of London.



## Slice Labs

[www.slice.is](http://www.slice.is)

-  **USA**
-  **Europe & USA**
-  **2015**




Slice Labs is a leading on-demand insurance cloud platform provider that empowers insurers to deliver new value to customers through direct insurance or insurance agent models without investing in infrastructure to provide customized on-demand, pay-as-you-go insurance products.



The logo for Attis, featuring the word "Attis" in a serif font with a small "SM" trademark symbol to the right.

## Attis

[www.attis.es](http://www.attis.es)

-  **Spain**
-  **Spain**
-  **2002**

Attis has specialised in vacation rental insurance for over 15 years. They offer insurance for individuals and companies, including cancellation insurance, covid assistance. They also have direct integration with some property management systems.



## GUARDHOG Technologies

[www.guardhog.com](http://www.guardhog.com)

-  **UK**
-  **Worldwide**
-  **2016**




GUARDHOG Technologies is a data-driven intelligence and risk management marketplace focused on insurance, trust, safety, and security in the short-term rentals sector.

Our unique real-time information on properties, hosts, and guests within the short-term rental sector, focusing identification, certification and screening solutions to prevent rental incidents.



## Waivo

[www.waivo.io](http://www.waivo.io)

-  **USA**
-  **Worldwide**
-  **2020**




Waivo has reinvented vacation rental damage protection. Designed by leading experts in the industry, Waivo was created with property managers in mind, allowing them to offer peace of mind protection for their owners, a seamless solution for their guests, and a big revenue source.



Property Protect

## Property Protect

[www.mypropertyprotect.com](http://www.mypropertyprotect.com)




-  **USA**
-  **USA**
-  **2017**

Our digital insurance platform offers short term rental policies in a straightforward and utterly paperless way. In just a few clicks, we make it easy to sign up, get insurance coverage, and make filing a claim a piece of cake when that unfortunate time comes.



## Safely

[www.safely.com](http://www.safely.com)

-  **USA**
-  **USA**
-  **2013**

Safely is a leader in modern vacation rental security. Through comprehensive guest screening and insurance services, Safely helps property managers and homeowners minimize anxiety and improve safety. By partnering with the world's top insurance carriers and property management software companies, Safely makes it easy to secure your valuable vacation homes.




## Pikl Insurance

[www.pikl.com](http://www.pikl.com)

-  **UK**
-  **Worldwide**
-  **2016**

Pikl provides specialist Insurance for the Sharing Economy and "On-Demand" Economy. Pikl enables customers to preserve the things they love by delivering market-leading usage-based insurance products and experiences that enable people to share their assets and skills with the world confidently.

A blue door with a large arched handle and a metal lock mechanism, with the text "IT Solutions" overlaid in white. The door is made of wood and has a decorative border. The handle is a large, arched metal piece with a central lock. The lock is a metal padlock with a keyhole. The text "IT Solutions" is written in a white, sans-serif font, centered on the door. There are several small white squares scattered around the door, some of which are part of a larger pattern of white squares on a blue background.

# IT Solutions



## LSI Tools by Local Social

[www.discoverlsi.com](http://www.discoverlsi.com)



**USA**



**Worldwide**



**2002**

Local Social, formerly 1BigCommunity, has been providing expert solutions to the vacation rental industry since 2002.



## Chetu

[www.chetu.com](http://www.chetu.com)



**USA**



**Worldwide**



**2000**

Chetu is a global provider of high quality and cost-effective Information Technology Services.



## Known Factors

[www.knownfactors.com](http://www.knownfactors.com)



**USA**



**Worldwide**



**2012**

Known Factors is a platform for data handling through interactive dashboards.





## Maxxton

[www.maxxton.com](http://www.maxxton.com)



**USA**



**Worldwide**



**2014**

The Maxxton Group is the leading provider of IT services and consultancy for the broader hospitality and accommodation rental sector.



## ListingOK.com

[www.listingok.com](http://www.listingok.com)



**Spain**



**Worldwide**



**2020**

It's no secret that your Airbnb and Booking.com search ranking is key to getting more bookings and revenue for your vacation rentals. ListingOk will monitor your listing position on Airbnb and Booking.com every 24 hours using different criteria to ensure your properties are always seen.



# Key Safes & Drop Boxes



## Keesy

[www.keesy.com](http://www.keesy.com)



**Italy**



**Worldwide**



**2016**

Keesy is the first fully automated self check-in service for apartments, B&Bs, residences and room rentals.



## Key Cafe

[www.keycafe.com](http://www.keycafe.com)



**Canada**



**Worldwide**



**2012**

Keycafe was born out of its founders desire to solve their major pain point of getting keys to their Airbnb guests. After pioneering the key exchange category and expanding public locations worldwide to help as many host and guests as possible, Keycafe has evolved to provide fully automated self-serve key management systems for property managers of all sizes.



## Vikey

[www.vikey.it](http://www.vikey.it)



**Italy**



**Worldwide**






**2016**

Vikey self check-in provides owners and managers of holiday homes, hotels and B&Bs with a hardware and software solution to manage all aspects of check-in online: from ID gathering, online payments, selling extra services, contract signature, authority integration to automated door openings from a smartphone.



## Key Nest

[www.keynest.com](http://www.keynest.com)



-  **UK**
-  **UK**
-  **2015**

KeyNest is the largest network of 24/7 stores where we safely hold your keys and give them to your guests when they arrive. Used by over 10,000 property managers worldwide, Keynest is fully integrated with Airbnb, Booking.com, and dozens of PMS.



## Sharebox

[www.sharebox.no](http://www.sharebox.no)


-  **Norway**
-  **Worldwide**
-  **2016**

Sharebox operates a distributed network of key exchange machines in over 450 kiosks, shops and central meeting points in 8 countries.



## CodeBox Inc.

[www.codeboxinc.com](http://www.codeboxinc.com)

-  **USA**
-  **Worldwide**
-  **2010**




CodeBox Electronic Lockboxes were developed due to the demand from real estate professionals, property managers and vacation rentals requesting a less expensive, more secure LockBox system without long-term restrictive contracts.

# Lead Management

The NAVIS logo is displayed in orange text within a white square, which is centered inside a larger light blue square frame.

## Navis

[www.naviscrm.com](http://www.naviscrm.com)




-  USA
-  USA
-  1987

NAVIS is the #1 reservation sales and marketing platform to empower your team's performance and increase your revenue.

The RealVoice logo is displayed in brown text within a white square, which is centered inside a larger light blue square frame.

## RealVoice

[www.realvoice.com](http://www.realvoice.com)

-  USA
-  USA
-  2012

Our RealVoice suite of hospitality management tools provides high-touch customer interaction and high-tech business features that maximize revenues through improved personal service that results in increased reservations, repeat visitors and higher ROI.




# Marketing Automation



## Zipwhip

[www.zipwhip.com](http://www.zipwhip.com)

-  **USA**
-  **Worldwide**
-  **2007**

Zipwhip pioneered the concept of utilizing the cloud to enable existing mobile, landline, and toll free numbers to send and receive texts from any connected desktop, tablet or smartphone.



## Fetch My Guest

[www.fetchmyguest.com](http://www.fetchmyguest.com)

-  **USA**
-  **Worldwide**
-  **2013**

Fetch My Guest operates the Stays Group Marketplace, the largest member driven network that serves the independent vacation rental community.



A low-angle, upward-looking photograph of a brick building. The building's facade is covered in a vibrant, abstract mural with large, bold shapes in shades of blue, purple, and pink. A white, rectangular noise control enclosure is mounted on the roofline. The sky is a bright blue with scattered white clouds. The text "Noise Control" is overlaid in a large, white, sans-serif font across the center of the image. Several small white squares are scattered around the text, and a small white plus sign is visible on the left side of the image.




# Noise Control





## Alertify

[www.alertify.io](http://www.alertify.io)




-  **USA**
-  **USA**
-  **2019**

Alertify is a smart home monitoring sensory device like no other. Alertify monitors your homes and rooms and will send you notifications in real-time based on what you have set it to monitor. - Smart home alerts for the rental and hospitality industry.



## The Party Squasher

[www.partysquasher.com](http://www.partysquasher.com)

-  **USA**
-  **Australia, Canada, France, USA**
-  **2015**

Make your home safe with Party Squasher. An app that shows you whether there is a big crowd at your home at any given time.



## NoiseAware

[www.noiseaware.io](http://www.noiseaware.io)

-  **USA**
-  **USA & Canada**
-  **2015**

NoiseAware is the first and only privacy safe noise monitoring solution built for your entire property - inside and out. Each rental is different and location based. NoiseAware sends real-time alerts to your phone when the levels are getting risky, offering proactivity against any form of escalation.



## Roomonitor

[www.roomonitor.com](http://www.roomonitor.com)



**Spain**



**Spain**



**2015**

At Roomonitor we offer IOT (Internet of Things) devices for the Vacation Rental industry.

MÎNUT

## Minut

[www.minut.com](http://www.minut.com)



**Sweden**



**Worldwide**



**2014**

Protect your home, your neighbours' peace and quiet and your guests' privacy with Minut. Get real-time notifications on noise, motion, temperature and humidity in your property from anywhere in the world. Prevent parties, look after your home and build trust with neighbours. All without compromising on privacy.

operto

## Operto

[www.operto.com](http://www.operto.com)



**Canada**



**Worldwide**



**2016**

Operto is the world's leading property automation system for short-term rentals. Intelligent control of smart devices enables property managers to optimize operations and provide an outstanding guest experience. Operto provides automated keyless entry, smart notifications, energy management, personalized guest welcome, and noise and occupancy monitoring.






# Payment Solutions





## Vacation Rent Payment

[www.vacationrentpayment.com](http://www.vacationrentpayment.com)




-  **USA**
-  **Worldwide**
-  **1999**

VacationRentPayment is an online payment solution specifically tailored to the needs of the vacation rental industry. By delivering the convenience of electronic payments for vacation rentals, VacationRentPayment has become a go-to payment solution for property managers, owners and their guests.



## Lynn Brook Group

[www.lynnbrookgroup.com](http://www.lynnbrookgroup.com)




-  **USA**
-  **USA**
-  **2014**

We are a family group of PayPros Authorized Agents who have 10 years of experience in the Payment Industry. We are members of the VRMA and exhibit at all VRMA and RezFest events.



## Swikly

[www.swikly.com](http://www.swikly.com)

-  **France**
-  **France**
-  **2016**

Swikly is the new simple alternative to secure online booking payments, security deposits and down payment transfers.



# Photography

Amelia Shepherd

## Amelia Shepherd

[www.ameliashepherd.com](http://www.ameliashepherd.com)



**UK**



**UK, Spain, Southern  
France, Morocco,  
Bulgaria**



**2010**

Photographer: Documentary-Portraits- Property-  
Interiors, Photojournalism: Creative- Spontaneous-  
Instinctive & Original Photography.

Tyann Marcink

## Tyann Marcink

[www.tyannmarcink.com](http://www.tyannmarcink.com)



**USA**



**USA**



**2014**

Tyann Marcink is an expert on vacation rental  
photography.

# Referral Networks

Have You Got



## Have You Got

[www.haveyoutgot.com](http://www.haveyoutgot.com)



**Australia**



**Worldwide**



**2018**

Have You Got is a global network of independent short-term accommodation providers, offering monetised referrals and a no-search accommodation service that connects guests to book direct.

mi  
casa  
est  
tu  
casa



## Mi Casa es tu Casa

[www.micasaestucasa.site](http://www.micasaestucasa.site)



**UK**



**UK & France**



**2015**

Mi Casa Es Tu Casa is a trusted network for property rentals and vacation rental managers. It is a great way to rent a flat or a house to your friends, friends' friends, and sometimes even your friends' families.





# Revenue Management





## Richer Logic

[www.richerlogic.com](http://www.richerlogic.com)

-  **USA**
-  **Worldwide**
-  **2020**

Richer Logic provides revenue management and distribution strategy. We are an extension of your team to ensure your data and systems are optimized. We combine tech best practices and integrated commercial business processes so that you can steal market share and outperform the competition.



## Rented Inc.

[www.rented.com](http://www.rented.com)




-  **USA**
-  **Worldwide**
-  **2012**

Rented is the leading provider of full-service revenue management (RMS) for vacation rental managers. With an expansive network and unparalleled industry expertise, Rented supports local communities in creating a global reach on their own terms by strengthening and supporting rental management companies through access to world-class talent, technology, and resources.



## Rentals United Data Studio

[www.rentalsunited.com](http://www.rentalsunited.com)

-  **USA**
-  **Worldwide**
-  **2020**

Using the power of Rentals United Data, our goal is to provide additional services to our clients that increase their ability to visualise pickup performance, identify opportunities, and gain back valuable time by focusing on what matters to strengthen their bottom line.



## AJL Atelier

[www.ajl-consulting.com](http://www.ajl-consulting.com)




-  **Switzerland**
-  **Worldwide**
-  **2018**

AJL Atelier is the leading consultancy in the Vacation Rentals industry, collaborating closely with industry stakeholders from major events to property management companies and tech startups. They also provide financial and transactional services to their clients, from M&A transactions to fundraising.



## Turbosuite

[www.turbosuite.es](http://www.turbosuite.es)

-  **Spain**
-  **Spain**
-  **2020**

Turbosuite is a technological tool developed by property managers who are experts in revenue. Our objective is to maximize the yield of reservations in vacation homes and tourist apartments.

An aerial photograph of a vast, snow-covered mountain range under a clear blue sky. The perspective is from an elevated position, looking down on the rugged terrain. In the upper right corner, the wing and tail fin of a white airplane are visible, suggesting the photo was taken from a window. The mountains are covered in a thick layer of snow, with some rocky outcrops and sparse evergreen trees visible. The lighting is bright, creating high contrast between the white snow and the dark shadows in the valleys.

# Smart Locks & Keyless Entry



## Klevio

[www.klevio.com](http://www.klevio.com)




-  **Slovenia**
-  **UK mainly**
-  **2016**

Klevio is a smart intercom device and app that lets you unlock multiple doors with your mobile phone. It works with both private and communal doors, offering the perfect smart lock solution for apartments and businesses.



## RentingLock

[www.rentinglock.com](http://www.rentinglock.com)

-  **Poland**
-  **Worldwide**
-  **2014**

RentingLock is a smart door lock that enables you to access your property remotely from anywhere in the world. The encrypted algorithm embedded in the lock doesn't require an Internet connection. RentingLock solves the problem of transferring keys to tenants and replacing locks after the previous tenants.



## Homeit

[www.homeit.io](http://www.homeit.io)

-  **Singapore**
-  **Worldwide**
-  **2015**

Homeit is a device that can be installed on any door. You or your guests can unlock your street and flat doors through the internet or with an SMS message. You can also see who has accessed your property and give temporary access codes wherever you are.



The logo for igloohome, featuring the word "igloohome" in a lowercase, sans-serif font.

## igloohome

[www.igloohome.co](http://www.igloohome.co)



**Singapore**



**Worldwide**



**2015**

Control is now in your hands. With our igloohome app, grant access to visitors even when you are away from home. Take your pick of our smart locks or keybox - our app manages all of them.

The logo for Rently Keyless, featuring the word "Rently" in a bold, sans-serif font with a house icon above the 'y', and the word "KEYLESS" in a smaller, all-caps, sans-serif font below it.

## Rently Keyless

[www.rentlykeyless.com](http://www.rentlykeyless.com)



**USA**



**USA**



**2011**

The Rently Keyless smart home was built from the ground up specifically with enterprise clients in mind. Our home automation platform allows managers to implement smart home technology, without the need for wi-fi.

The logo for pinio, featuring a grid of blue squares to the left of the word "pinio" in a lowercase, sans-serif font.

## Pinio

[www.new.pinio.io/?lang=en](http://www.new.pinio.io/?lang=en)



**Poland**



**Europa**



**2017**

Pinio is a smart access & workflow solution which delivers significant time & money savings for short-term rental property owners and managers. With Pinio, you can forget about delivering keys. Instead, remotely control access to your properties, automate communication and improve overall user & guest experience. Unlock your time with Pinio!

The NUKI logo is displayed in a bold, black, sans-serif font. A small yellow dot is positioned above the letter 'i'. The logo is centered within a white square, which is itself set against a light blue background.

## Nuki Home Solution

[www.nuki.io](http://www.nuki.io)




-  **Austria**
-  **Europe & Australia**
-  **2014**

Nuki Home Solutions is a leading provider of retrofit, smart access solutions in Europe. Our mission is to shape the way people access homes or how guests access the booked accommodation by providing a seamless and connected experience. Our products are simple, make life easier and are trusted companions to our customers.

The RAIXER logo is displayed in a bold, red, sans-serif font. The logo is centered within a white square, which is itself set against a light blue background.

## Raixer Smart Lock

[www.raixer.com](http://www.raixer.com)

-  **Spain**
-  **Worldwide**
-  **2016**

Raixer connects doors to the internet and allows you to control access to a building and your property from the mobile phone. Your guests, employees or customers can unlock doors with or even without a mobile phone. Raixer is 100% compatible with any door or intercom. Moreover, we offer remote check-in for touristic apartments.

The operto logo is displayed in a bold, blue, sans-serif font. The logo is centered within a white square, which is itself set against a light blue background.

## Operto

[www.operto.com](http://www.operto.com)

-  **Canada**
-  **Worldwide**
-  **2016**

Operto is the world's leading property automation system for short-term rentals. Intelligent control of smart devices enables property managers to optimize operations and provide an outstanding guest experience. Operto provides automated keyless entry, smart notifications, energy management, personalized guest welcome, and noise and occupancy monitoring.



Ok Home

[www.okhome.it](http://www.okhome.it)



Italy



Worldwide

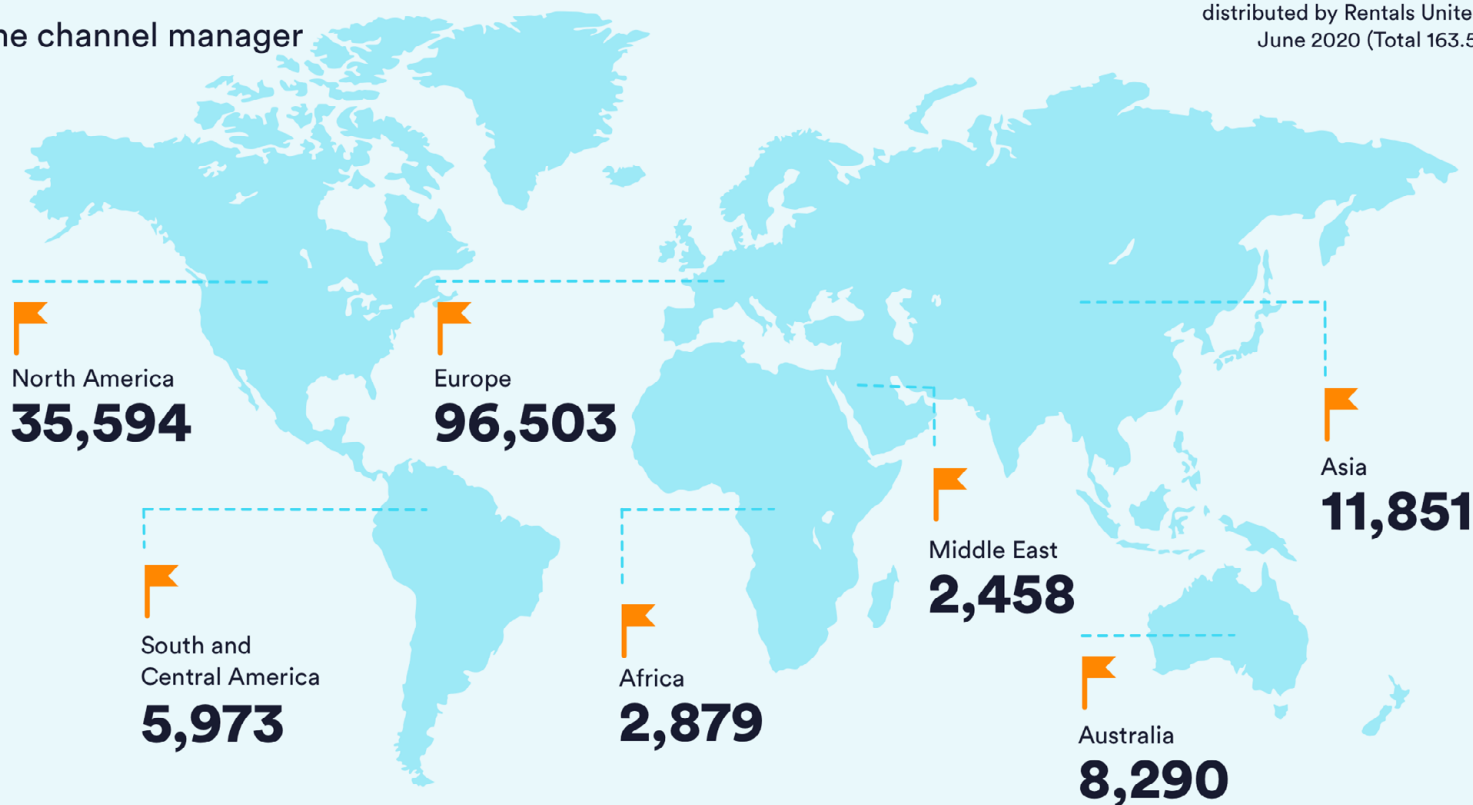


2018

Welcome your guests with Ok Home. Thanks to our innovative remote check-in and home automation system, managing your apartments, B & Bs, hotels has never been easier, faster and safer.

**rentals united**  
the channel manager

N° of active rental properties  
distributed by Rentals United in  
June 2020 (Total 163.548)



The background is an abstract composition of geometric planes. A large, light blue plane occupies the upper right portion. Below it, a series of horizontal planes in shades of blue and purple create a sense of depth and perspective. On the left, a dark grey or black plane is visible. Scattered throughout the composition are several small, white, square-like shapes, some of which are slightly offset or layered, adding a digital or architectural feel to the design.

# Supplies & Interior Design





## Fülhaus

[www.fulhaus.com](http://www.fulhaus.com)

-  **Canada**
-  **USA & Canada**
-  **2015**

Fülhaus is an interior design company offering comprehensive interior design and furnishings packages that grow rental businesses. The company also provides custom services for furnished short-term vacation rentals apartments and Airbnb listings for hotels and hospitality accommodations. It explores the removal of barriers, focusing on design quality, economics, and delivery systems to create an interior design as a product, rather than simply a service.



## A Loja do AL

[www.alojadoal.pt](http://www.alojadoal.pt)

-  **Portugal**
-  **Worldwide**
-  **2017**

A Loja do AL is an online marketplace and physical store providing short term rental owners and managers with a wide variety of quality toiletries and services.

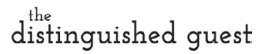


## Boxipitality

<https://boxipitality.com>

-  **UK**
-  **Worldwide**
-  **2015**

Hospitality Supplies for Short Term Rentals.



the  
distinguished guest

## The Distinguished Guest

<https://thedistinguishedguest.com>



**USA**



**USA**



**2013**

Commercial linens, amenities, and supplies for your vacation rental business.



## Beach House Logos

[www.beachhouselogos.com](http://www.beachhouselogos.com)



**USA**



**Worldwide**



**2000**

Looking for promotional products? Whether you are looking for a specific item or just browsing for ideas, beach house logos is your one-stop source.



Accent  
AMENITIES

## Accent Amenities

[www.accentamenities.com](http://www.accentamenities.com)



**USA**



**USA**





**2007**

Accent Amenities is a leading USA supplier of hotel amenities and hotel toiletries for hotels, resorts, inns, bed and breakfasts and vacation rentals. Each of our hotel amenity collections are packaged to complement a wide range of design, styles, and decors.

The logo for Bnb Goodies, featuring the text "BNB GOODIES" in a bold, black, sans-serif font, enclosed within a black rectangular border.

## Bnb Goodies

[www.bnbgoodies.com](http://www.bnbgoodies.com)

-  **USA**
-  **Worldwide**
-  **2014**

5-star hotel quality, luxury toiletries for AirBNB, HomeAway, VRBO, Wimdu, FlipKey, RoomORama and all BNB bed and breakfast and vacation rentals!

The logo for VR Supplies - Canada, featuring a gold fleur-de-lis icon above the text "VR SUPPLIES - CANADA" in a black, sans-serif font.

## VR Supplies

[www.vrsupplies.ca](http://www.vrsupplies.ca)




-  **USA & Canada**
-  **USA & Canada**
-  **2015**

VR Supplies was created by Vacation Rental Property owners for Vacation Rental Property owners.

The logo for aBundle, featuring a blue house icon with a yellow box inside, above the text "aBundle" in a bold, blue, sans-serif font, with "TM" to the right. Below the text is the tagline "Prep Your Place" in a smaller, blue, sans-serif font.

## aBundle

[www.abundle.com](http://www.abundle.com)

-  **USA**
-  **USA**
-  **2016**

aBundle is a smart online source that helps owners and hosts of vacation rental properties, B&Bs and timeshares save aBundle of time, effort and money.



**BNB** ———  
**SUPPLIES**  
*stylish hotel products*

## BNB Supplies

[www.bnbsupplies.com.au](http://www.bnbsupplies.com.au)



**Australia**



**Worldwide**



**2016**

Impress your guests with our stylish hotel products. Made for hotels, motels, serviced apartments, b&bs, parks, holiday houses and airbnb. Fast Delivery.



beantown  
BEDDING

## Beantown Bedding

[www.beantownbedding.com](http://www.beantownbedding.com)



**USA**



**USA**



**2012**

Want clean sheets anytime, anywhere, without the hassles of laundry. These innovative eco-disposable bed sheets are biodegradable and compostable. They can be used for days or weeks and can be discarded or composted instead of washed.



**IN  
CITY  
BOX**  
BARCELONA

## InCityBox

[www.incitybox.com](http://www.incitybox.com)



**Spain**



**Worldwide**



**2016**

InCityBox specializes in designing made-to-measure and personalized kitchen amenities for vacation rentals and gourmet welcome gifts for hospitality and events.





## Towel Hub

[www.towelhub.com](http://www.towelhub.com)



**USA**



**Worldwide**



**2008**

We are a manufacturer, importer and distributor of institutional towels, including products like hand towels, wash cloths, bath towels, and more! We also carry heavy weight bath towels for luxury hotels.



## Ski and Sea International

[www.skiandsea.com](http://www.skiandsea.com)



**USA**



**Worldwide**



**1968**

Ski and Sea is the leading provider of housewares for the travel and resort industry. Since 1968, we have offered unmatched quality, value and service worldwide.



## Guest Box

[www.guestbox.co](http://www.guestbox.co)



**USA**



**Worldwide**



**2017**

Welcome boxes with luxury items, a combination of toiletries, skincare items and snacks. Everything absolutely organic and healthy.

The logo for CORT, featuring the word "CORT" in a white, serif, all-caps font centered on a solid red square background.

## Cort Furniture

[www.cort.com](http://www.cort.com)

-  **UK**
-  **Worldwide**
-  **1997**

Staying flexible is key to business success. Whether you need a furniture rental that allows you flexibility to rent and return, or you need to purchase a few pieces to update your vacation rental, call on CORT. CORT has showrooms and clearance centers in over 95 cities across the US!

The logo for Envizzo, featuring a dark teal circular icon with three white chevrons pointing upwards, followed by the word "ENVIZZO" in a teal, sans-serif, all-caps font.

## Envizzo

[www.envizzo.com](http://www.envizzo.com)

-  **USA**
-  **Worldwide**
-  **2017**

Platform for real estate operators to design and furnish properties with ease. Envizzo is a marketplace that connects hospitality operators to product manufacturers across various home furnishing categories such as furniture, appliances, and consumer electronics.

The logo for Krystin Krebs Interiors, featuring the name "Krystin Krebs" in a black, cursive script font, with the word "INTERIORS" in a smaller, black, sans-serif, all-caps font below it, all contained within a light gray house-shaped outline.

## Krystin Krebs Interiors

[www.krystinkrebsinteriors.com](http://www.krystinkrebsinteriors.com)

-  **USA**
-  **Worldwide**
-  **2011**

Principal Interior Designer & Home Stager who specializes in Additional Dwelling Unit (ADU) aka "Granny Flat" design, as well as "Airbnb" Short Term Vacation Rental Design.



## Harbor Linen

[www.harborlinen.com](http://www.harborlinen.com)



**USA**



**Worldwide**



**1974**

Manufactures and distributes textile and related products to institutional users, including the hospitality, cruise ship, long term care, long- and short-term executive housing, disaster relief, acute care, commercial laundry, and sports and fitness industries.



## Along

[www.alongspace.com](http://www.alongspace.com)



**Germany**



**Europe**



**2020**

Along is a wholesale B2B marketplace for VR operators/owners. VR operators/owners can get up to 100% discount on various products such as furniture, smart home, cosmetics and services from 100+ premium brands. With along, VR operators/owners can provide an even better guest experience. They can save a significant amount of money while also upselling the featured products to their guests.

# Voice Solutions



## Virtual Concierge

[www.virtualconciergeservice.com](http://www.virtualconciergeservice.com)




-  **USA**
-  **Worldwide**
-  **2017**

Turn Alexa or Google Assistant into a virtual concierge for your guests. Advanced features delight guests and create new efficiencies for property managers. Make it easy for guests to check-in, get the most out of their vacation, and then share a 5-star review all using their voice.



## Volara

[www.volara.io](http://www.volara.io)

-  **USA**
-  **Worldwide**
-  **2016**

Volara provides voice-based guest engagement software running on hardware like the Amazon Echo and Google Nest Hub, among others. Our tools are used by property managers, creative agencies, and technology integrators to easily enable memorable voice based experiences at scale. Customized to the specific property and business, Volara knows how to get customers talking and businesses benefitting from the power of voice-based engagement.



An aerial photograph of a dense residential neighborhood, likely in Southeast Asia, characterized by numerous houses with blue-tinted tiled roofs. The entire image is monochromatic with a blue color cast. A white grid pattern, consisting of small squares, is overlaid on the image, particularly concentrated along the left and bottom edges. The text "Website Building" is centered in the middle of the image in a white, sans-serif font.

# Website Building





## ICND

[www.icoastalnet.com](http://www.icoastalnet.com)


-  **USA**
-  **Worldwide**
-  **1999**

ICND is an award winning web development and digital marketing team that specialises in vacation rentals and real estate companies. Since 1999, InterCoastal Net Designs (ICND) has been offering a wide array of web related services, including web design, development, business automation tools, and full service digital marketing.



## Realtech Webmasters

[www.realtechvr.com](http://www.realtechvr.com)


-  **USA**
-  **Worldwide**
-  **2001**

Founded in 2001, RealTech Services is located in Lakewood Ranch Florida, with locations in Tampa Florida and Asheville North Carolina. We provide website services throughout the United States. Our friendly team of website developers is highly skilled and committed to our clients' success.



## Bluetent

[www.bluetent.com](http://www.bluetent.com)

-  **USA**
-  **Worldwide**
-  **2002**

Bluetent is a digital agency specialising in the travel, resort, tourism, and vacation rental industries. We offer comprehensive marketing strategies designed to generate the highest return on investment for our clients.

The Rentivo logo is displayed in a teal, cursive script font. It is centered within a white square, which is itself set against a light blue background with a subtle drop shadow.

## Rentivo

[www.rentivo.com](http://www.rentivo.com)

-  **UK**
-  **Worldwide**
-  **2014**

We are a short-term rental technical services company that works with growth companies. A focus on building great Google compliant, guest-facing websites for professional managers and verticals. With API integrations to many inventory sources, sharing of properties and niche marketplace development is our speciality.



## Lodgify

[www.lodgify.com](http://www.lodgify.com)


-  **Spain**
-  **Worldwide**
-  **2012**

Lodgify is a vacation rental software solution that allows vacation rental owners and managers to start accepting online bookings through their own website. Owners can manage all reservations from one place and synchronise property data with other booking channels.



## Clearle Rental Niches

[www.clearle.com](http://www.clearle.com)

-  **USA**
-  **Worldwide**
-  **2009**

Clearle offers property owners an easy-to-use marketing platform that targets only those travellers who are seeking unique features.



+



## Witbooking

[www.witbooking.com](http://www.witbooking.com)



**Spain**



**Worldwide**



**2007**

We help your team to raise the direct bookings to their maximum potential: advanced promotions and payment methods, connectivity with metasearch engines, loyalty area.



ACT

## ACT Studios

[www.act-studios.com](http://www.act-studios.com)



**UK**



**UK**



**2015**

Delivering your online presence to tell your property's story. We find out what you and your guests love about your holiday accommodation. Then we create and deliver specialist property photography and 3D tours, design and build bespoke websites (including SEO and content writing); and offer an ongoing tailored marketing service.

# Welcome Apps







## Touch Stay




[www.touchstay.com](http://www.touchstay.com)

-  **UK**
-  **Worldwide**
-  **2014**

Everything your guests need to know in a fully customisable and branded digital guidebook. (Guests can add the app to their phone too if they wish!) COVID-19 rules? Check-in time? Restaurants? Anything! Choose your own colours, photos/videos, logo and font. Amend content from your desk and the guide updates instantly.

## HelloHere

[www.hellohere.com](http://www.hellohere.com)

-  **USA**
-  **Worldwide**
-  **2016**

HelloHere welcome app upsells additional services, simplifies communication, and brings more bookings and revenue to short-term rental hosts. Plus, they are World Travel Forum and VrTech competition-winners.

## Edgar Smart Concierge

[www.edgarsmartconcierge.com](http://www.edgarsmartconcierge.com)

-  **Italy**
-  **Worldwide**
-  **2017**

The concierge app for vacation rental to better assist your guests and to increase revenue by up-selling extra services.

The Yoomondo logo is displayed in a red, lowercase, sans-serif font. It is centered within a white square, which is itself set against a light blue background.

## Yoomondo

[www.yoomondo.com](http://www.yoomondo.com)

-  **UK**
-  **Worldwide**
-  **2016**

Yoomondo is a mobile solution that lets travellers get inspired and quickly book local activities and services curated by their accommodation provider.

The GuestHug logo is displayed in a dark blue, sans-serif font. It is centered within a white square, which is itself set against a light blue background.

## GuestHug

[www.guesthug.com](http://www.guesthug.com)

-  **UK**
-  **Worldwide**
-  **2016**

GuestHug automates the check-in process by using guest geolocation as well as enhancing revenues for hosts and streamlining management.

The YourWelcome logo features a red circular icon with the letters 'YW' inside, followed by the word 'YourWelcome' in a red, sans-serif font. It is centered within a white square, which is itself set against a light blue background.

## YourWelcome

[www.yourwelcome.com](http://www.yourwelcome.com)

-  **UK**
-  **Worldwide**
-  **2014**

YourWelcome is a Point of Sale for vacation rentals. Our Tablet is left out for the guest in the property and enables owners to up-sell services to guests. The Tablet comes pre-populated with on-demand services such as food delivery and tourist ticket sales.



## Sebiya

[www.sebiya.io](http://www.sebiya.io)



**USA**



**Worldwide**



**2018**

We help property managers offer their guests more than a place to sleep while digitising their day-to-day operations.



## Domo By Ki

[www.domo.ki](http://www.domo.ki)



**France**



**Europe & Africa**



**2019**

Domo is overturning the codes of in-room guest experience, offering an innovative and digital approach to entertainment and concierge services upselling through tablets and TV boxes.



**GuestView Guide™**

## Sharp NEC Display Solutions / GuestView Guide

[www.guestviewguide.com](http://www.guestviewguide.com)



**USA**



**USA & Canada**



**1899**

GuestView Guide is the wall-mounted digital concierge for vacation rental properties. It helps you earn more, reduce support calls, and delight your guests.



## Cohosting

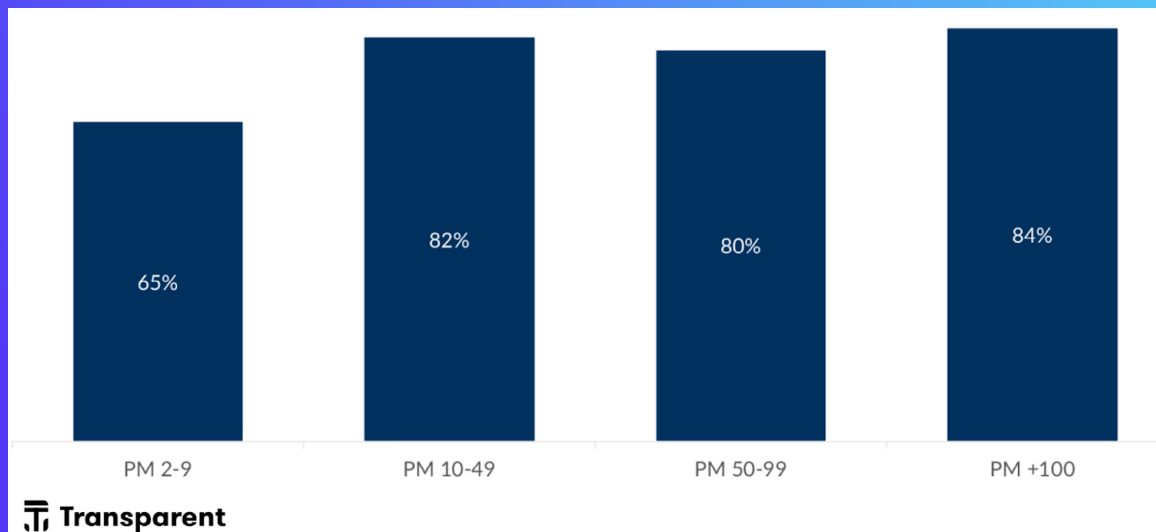
[www.cohosting.io](http://www.cohosting.io)

-  **Spain**
-  **Worldwide**
-  **2017**

Cohosting is an intelligent cross-selling tool for vacation rental property managers to generate revenue from extra services and third party suppliers.

## Use of channel manager by PM Size

As we would expect, in general, channel manager use increases slightly with inventory size. However the most striking difference is that channel manager adoption appears to increase significantly amongst companies managing over 9 properties.






# Wifi Solutions



## StayFi

[www.stayfi.com](http://www.stayfi.com)




-  **USA**
-  **USA & Canada**
-  **2018**

Brand WiFi, collect emails and take back control of your guest data with StayFi. Collect emails from every guest, not just the booker, and improve your guest WiFi experience with our cloud-managed mesh WiFi solution.



## Silicon Travel

[www.silicontravel.com](http://www.silicontravel.com)

-  **USA**
-  **Worldwide**
-  **2004**

Silicon Travel is the leading provider for Wireless Internet / VOIP Phone service and support in resort and vacation rental homes. The addition of Silicon Travel VOIP Phone Service helps the homeowners keep costs down for their rental property.

**rentals united**



# The Who's Who of Short-Term Rental Listing Sites

**2021**

[Download ebook](#)

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## The Who's Who of Property Management Systems

**2021**

[Download Ebook](#)





## THE WHO'S WHO OF THE VACATION RENTAL WORLD 2021

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